STOCK PICKS AND PANS

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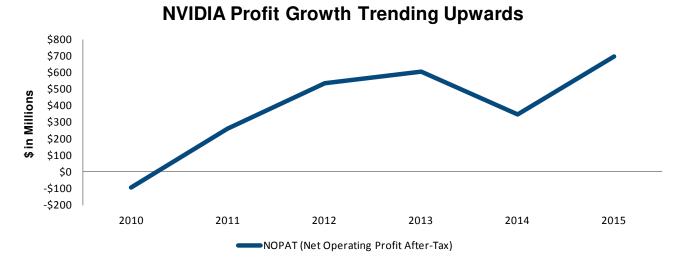
Long Idea: NVIDIA Corporation (NVDA)

Operating in a highly competitive market can put a harsh spotlight on particular companies. Sometimes this spotlight is warranted; sometimes it is not. This week we're recognizing a leader in the PC market and a company that has ample growth opportunities. These opportunities appear to be unrecognized by the market, and we see significant upside for the stock. This week's Long Idea is NVIDIA Corporation (NVDA: \$23/share)

Profit Growth is Ramping Up

NVIDIA is estimated to have an <u>82% market share</u> in its main product segment, graphic-processing units (GPU). This market leading position has allowed NVIDIA to build a highly profitable business, while investing in new technologies. NVIDIA has grown after-tax profit (<u>NOPAT</u>) to \$713 million on a trailing twelve-month (TTM) basis, up from -\$92 million in 2010. The downward blip in 2014 was largely caused by poor Tegra sales. The segment has since been transitioned to focus on the more promising automotive market and saw 45% year-over-year revenue growth in 2015, which helped lead the bounce back in profits as seen in Figure 1.

Figure 1: NVIDIA's Profit Growth Is Strong



Sources: New Constructs, LLC and company filings

While growing its market share of the GPU industry, NVIDIA has become much more profitable. NVIDIA's return on invested capital (ROIC) has grown to a top quintile 34% from 18% in 2011. In addition, NOPAT margins have risen to 15% from 7% over this same time frame.

A Leg Up On Competition

NVIDIA faces competition from GPU producers as well as system-on-a-chip (SOC) makers. Luckily for NVDA investors, the company has a significant advantage over most of its competition, with the arguable exception of Qualcomm, a SOC provider we've been bullish on in previous reports. Figure 2 shows that NVIDIA operates at higher levels of profitability, giving it more operating flexibility and pricing power. Because over 82% of revenues are derived from the computer GPU segment, whereas Qualcomm is focused on mobile devices, its superior ROIC should not be alarming. Better yet, the difference between NVIDIA and Advanced Micro Devices points to the competitive strength NVIDIA has within its main market.



Figure 2: NVIDIA Ranks Among The Most Profitable

Company	Ticker	ROIC
Qualcomm Inc.	QCOM	55%
NVIDIA Corporation	NVDA	34%
Intel Corporation	INTC	21%
Texas Instruments	TXN	16%
Broadcom Corporation	BRCM	13%
Advanced Micro Devices	AMD	-2%

Sources: New Constructs, LLC and company filings

Bear Concerns Ignore NVIDIA's Actual Business

The biggest concern regarding NVIDIA is that they provide products for a PC industry that is by all accounts on the decline. This concern is unwarranted because of NVIDIA's approach to the PC market. Rather than attempting to battle with behemoth Intel on low-end machines, NVIDIA chooses to focus on the high end PC gaming market, a move that has been extremely successful (see Figure 1). This niche focus appears to be an astute move, as PC gaming revenue is expected to surpass \$35 billion by 2018, up from ~\$15 billion in 2009. Additionally, the rise of Esports, or organized gaming competitions, only further increases NVIDIA's opportunities for future growth. In 2014, more people watched the League of Legend's championship than the NBA Finals game five. Better yet, Esports are becoming more mainstream, with ESPN airing recent championship matches and corporate sponsors such as Ford, American Express, and Coca-Cola joining in the fray.

Another drag on the company has been their failed foray into mobile processing with its Tegra segment. As we've <u>seen with Intel before</u>, expanding successfully into mobile is no sure bet, but the way NVIDIA has dealt with the failure provides promise for the future. Recognizing that the company was losing traction in the mobile space, NVIDIA has chosen to re-focus its Tegra segment towards the automotive industry. As it stands, NVIDA is partnered with over 50 companies, including Honda, Audi, and BMW, to provide infotainment systems and going forward, autonomous driving processing systems. While the growth in these fields has been excellent, up 85% year-over-year, it still represents a small portion of NVIDIA's total operations. However, the ability to reposition its Tegra segment into what could be one of the largest shifts in automobiles is a promising sign for investors.

Impact of Footnotes Adjustments and Forensic Accounting

We have made several adjustments to NVIDIA's 2015 10-K. The adjustments are:

Income Statement: we made \$248 million adjustments with a net effect of removing \$63 million of <u>unusual</u> expenses. The largest adjustment was the removal of \$59 million (1% of revenue) related to asset write-downs.

Balance Sheet: we made \$4.8 billion of balance sheet adjustments to calculate <u>invested capital</u> with a net decrease of \$4.2 billion. The largest adjustment made was the removal of \$4.4 billion due to <u>excess cash</u>. This adjustment represented 70% of reported net assets.

Valuation: we made \$6.2 billion of adjustments with a net effect of increasing shareholder value by \$2.3 billion. The largest adjustment to shareholder value was the removal of \$205 million due to off-balance sheet operating leases, which represents 2% of NVIDIA's market cap.

Stock Valuation Presents Great Buying Opportunity

NVDA is only up 2% over the past six months, which is actually quite a positive when compared to the market. However, we feel shares are still significantly undervalued and don't receive the credit they are due. At its current price of \$23/share, NVDA has a price to economic book value (PEBV) ratio of 1.1. This ratio implies that the market expects the company's NOPAT to only grow by 10% from current levels over the remainder of its life. This expectation contradicts the 28% compounded annual NOPAT growth NVIDIA has achieved over the past four years, as well as the continued growth in the PC gaming industry.

If NVIDIA can grow NOPAT by just 8% compounded annually for the next decade, the stock is worth \$34/share – a 48% upside.



NVDA Will Increase After Earnings Beats

Most of the future growth opportunities, such as the automobile segment mentioned above, or even virtual reality gaming, may still be months or years away. As long-term investors though, we are confident in NVIDIA's ability to grow into these markets due to the company's past track record. With the continued decline of the PC market still dragging on shares, we believe that NVIDIA will be able to surpass low expectations and shares will greatly benefit. In the long-term, look for continued integration of its Tegra chips into infotainment systems, as well as the release of virtual reality gaming, expected to occur in 2016, as a potential catalyst for shares to push even higher.

Insider Trends/Short Interest Raise No Alarms

In the past year, there have been 1.6 million insider shares purchased and only 1.4 million insider shares sold for a net impact of 200,000 shares purchased. This represents less than 1% of shares outstanding. Short interest in NVDA stands at 35 million shares, or around 6% of shares outstanding.

Executive Compensation Raises a Red Flag

In the past year, NVIDIA has shifted their executive compensation to place more emphasis on "at risk" compensation. As such, only 12% of the CEO's pay is in salary, and 30% of other executives pay is salary. The remaining stock units and cash bonuses are awarded based upon meeting a target non-GAAP operating income. Unfortunately, this metric excludes stock-based compensation, something we'd prefer to be included since its an expense. Up to now, despite executive compensation plans that do not award shareholder value creation, management has built a successful business model while continually creating shareholder value.

Share Buyback Plans Are Aggressive and Provide High Yield

Through 2015, NVIDIA has repurchased \$452 million worth of common stock under the company's share repurchase program. These repurchase represent 4% of NVIDIA's market cap. This program has been continually extended since 2004 and NVIDIA is still authorized to repurchase up to \$1.6 billion through 2018.

Attractive Funds That Hold NVDA

The following funds receive our Attractive-or-better rating and allocate significantly to NVIDIA Corporation.

- 1. Guinness Atkinson Global Innovators Fund (IWIRX) 3.1% allocation and Very Attractive rating
- 2. Deutsche CROCI Sector Opportunities Fund (DSOSX) -3.1% allocation and Very Attractive rating
- 3. Direxion Daily Semiconductor Bull 3x Shares ETF (SOXL) 2.8% allocation and Very Attractive rating.

Disclosure: David Trainer and Kyle Guske II receive no compensation to write about any specific stock, style, or theme.



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We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensics accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.

Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.

In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.

QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends?

ANSWER: They should not.

Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.

The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. Accounting data must be translated into economic earnings to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. Economic earnings are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

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