

Sector Ratings For ETFs & Mutual Funds

At the beginning of the first quarter of 2017, only the Consumer Staples sector earns an Attractive-or-better rating. Our sector ratings are based on the aggregation of our <u>fund ratings</u> for every ETF and mutual fund in each sector. See last quarter's Sector Ratings <u>here</u>.

Investors looking for sector funds that hold quality stocks should look no further than the Consumer Staples sector. This sector houses the highest rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good <u>portfolio management</u>, or good stock picking, with low <u>total annual costs</u>.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

See Figures 4 through 13 for a detailed breakdown of ratings distributions by sector. See our <u>ETF & mutual fund</u> screener for rankings, ratings and reports on 7000+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every sector are available here.

Figure 1: Ratings For All Sectors

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Sector	Overall Rating	
Energy	Very Dangerous	
Telecom	Dangerous	
Materials	Dangerous	
Utilities	Dangerous	
Health Care	Neutral	
Cons Disc	Neutral	
Financials	Neutral	
Info Tech	Neutral	
Industrials	Neutral	
Cons Staples	Very Attractive	

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better ratings.

Vanguard Consumer Staples Index Fund (VCSAX) is the top rated Consumer Staples fund. It gets our Very Attractive rating by allocating over 56% of its value to Attractive-or-better-rated stocks.

The Coca-Cola Company (KO: \$42/share) is one of our favorite stocks held by VCSAX and earns an Attractive rating. Over the past decade, Coca-Cola has grown after-tax profit (NOPAT) by 4% compounded annually. The company has earned a double-digit return on invested capital (ROIC) in every year of our model (which dates back to 1998) and currently earns a 12% ROIC. Further showcasing the strength of KO's business, it has generated a cumulative \$32.9 billion in free cash flow (FCF) over the past five years. Despite the fundamental strength of Coca-Cola, the stock remains undervalued. At its current price of \$42/share, KO has a price-to-economic book value (PEBV) ratio of 0.9. This ratio means the market expects KO's NOPAT to permanently decline by 10%. If KO can maintain 2015 NOPAT margins (18%) and grow NOPAT by 3% compounded annually for the next decade, the stock is worth \$52/share today – a 24% upside.

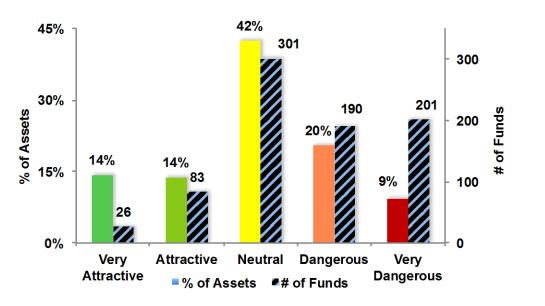
Columbia Global Energy & Natural Resources Fund (CNRRX) is the worst rated Energy fund. It gets our Very Dangerous rating by allocating over 57% of its value to Dangerous-or-worse-rated stocks. Making matters worse, it charges investors annual costs of 1.08%.



Golar LNG (GLNG: \$23/share) is one of our least favorite stocks held by Energy ETFs and mutual funds and earns a Dangerous rating. Golar's NOPAT has fallen from \$83 million in 2005 to -\$107 million over the last twelve months (TTM), while its NOPAT margin fell from 48% to -105% over the same time. The company's ROIC has followed a similar trend and has declined from 4% in 2005 to a bottom-quintile -3% TTM. Despite the deterioration in business fundamentals, GLNG remains priced for significant profit growth. To justify its current price of \$23/share, GLNG must immediately achieve 16% pre-tax margins (average of last 10 years vs. -106% TTM) and grow revenue by 30% compounded annually for the next 14 years. This scenario seems overly optimistic given Golar's inability to grow profits over the past decade.

Figure 2 shows the distribution of our Predictive Ratings for all sector ETFs and mutual funds.

Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating



Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the sector funds. Note that the average total annual cost of Very Dangerous funds is over 11 times that of Very Attractive funds.

Figure 3: Predictive Rating Distribution Stats

		Very Attractive	Attractive	Neutral	Dangerous	Very Dangerous
	# of ETFs & Funds	26	83	301	190	201
	% of ETFs & Funds	3%	10%	38%	24%	25%
	% of TNA	14%	14%	42%	20%	9%
	Avg TAC	0.18%	0.42%	0.54%	1.23%	2.02%
= Weighted Average Total Annual Costs						

* Avg TAC = Weighted Average Total Annual Costs Source: New Constructs, LLC and company filings

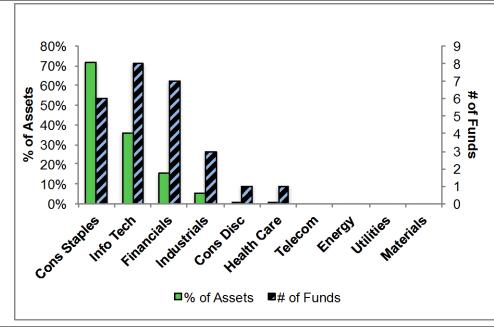
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



Ratings by Sector

Figure 4 presents a mapping of Very Attractive funds by sector. The chart shows the number of Very Attractive funds in each sector and the percentage of assets in each sector allocated to funds that are rated Very Attractive.

Figure 4: Very Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4.

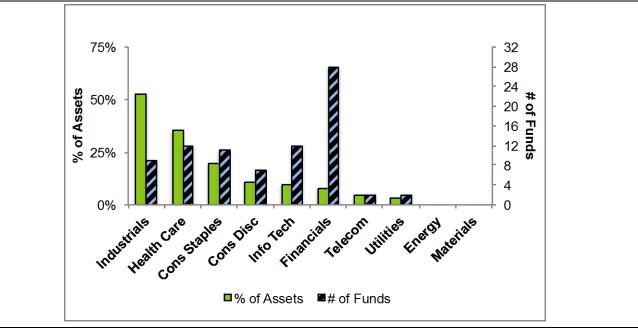
Figure 5: Very Attractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Very Attractive Funds	% of Very Attractive Funds in Sector
Cons Staples	71%	6	27%
Info Tech	36%	8	6%
Financials	15%	7	3%
Industrials	5%	3	8%
Cons Disc	0%	1	3%
Health Care	0%	1	1%
Telecom	0%	0	0%
Energy	0%	0	0%
Utilities	0%	0	0%
Materials	0%	0	0%



Figure 6 presents a mapping of Attractive funds by sector. The chart shows the number of Attractive funds in each sector and the percentage of assets allocated to Attractive-rated funds in each sector.

Figure 6: Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

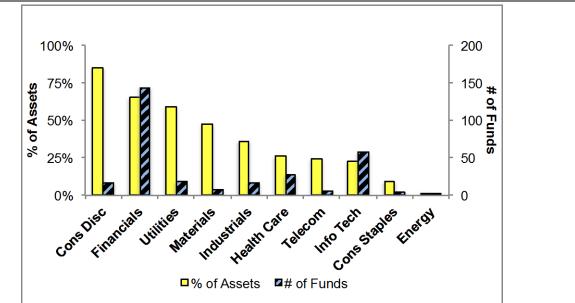
Figure 7: Attractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Attractive Funds	% of Attractive Funds in Sector
Industrials	53%	9	25%
Health Care	35%	12	13%
Cons Staples	19%	11	50%
Cons Disc	11%	7	22%
Info Tech	9%	12	9%
Financials	8%	28	11%
Telecom	4%	2	11%
Utilities	3%	2	5%
Energy	0%	0	0%
Materials	0%	0	0%



Figure 8 presents a mapping of Neutral funds by sector. The chart shows the number of Neutral funds in each sector and the percentage of assets allocated to Neutral-rated funds in each sector.

Figure 8: Neutral ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Sector

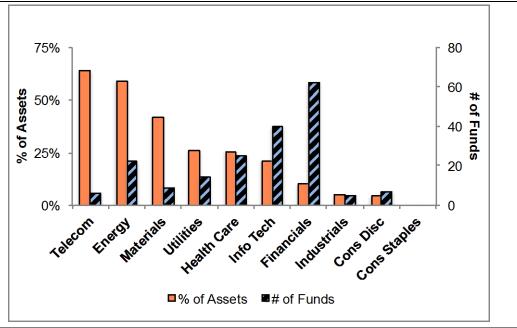
	Sector	% of Sector Assets	# of Neutral Funds	% of Neutral Funds in Sector				
	Cons Disc	85%	17	53%				
	Financials	65%	144	56%				
	Utilities	59%	18	47%				
	Materials	47%	7	33%				
	Industrials	36%	17	47%				
	Health Care	26%	27	28%				
	Telecom	24%	6	32%				
	Info Tech	22%	58	42%				
	Cons Staples	9%	5	23%				
	Energy	2%	2	1%				



Figure 10 presents a mapping of Dangerous funds by fund sector. The chart shows the number of Dangerous funds in each sector and the percentage of assets allocated to Dangerous-rated funds in each sector.

The landscape of sector ETFs and mutual funds is littered with Dangerous funds. Investors in Telecom funds have put over 64% of their assets in Dangerous-rated funds.

Figure 10: Dangerous ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

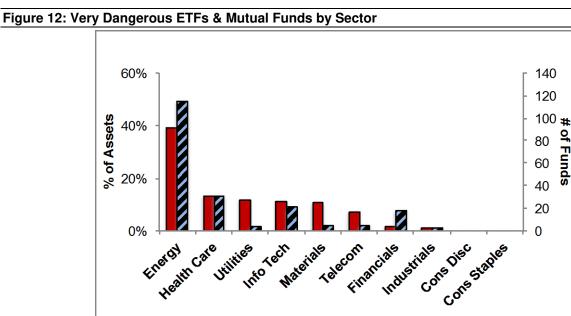
Figure 11 presents the data charted in Figure 10.

Figure 11: Dangerous ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Dangerous Funds	% of Dangerous Funds in Sector
Telecom	64%	6	32%
Energy	59%	22	16%
Materials	42%	9	43%
Utilities	26%	14	37%
Health Care	26%	25	26%
Info Tech	21%	40	29%
Financials	10%	62	24%
Industrials	5%	5	14%
Cons Disc	4%	7	22%
Cons Staples	0%	0	0%



Figure 12 presents a mapping of Very Dangerous funds by fund sector. The chart shows the number of Very Dangerous funds in each sector and the percentage of assets in each sector allocated to funds that are rated Very Dangerous.



■% of Assets

Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Dangerous ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Very Dangerous Funds	% of Very Dangerous Funds in Sector
Energy	39%	115	83%
Health Care	13%	31	32%
Utilities	12%	4	11%
Info Tech	11%	21	15%
Materials	10%	5	24%
Telecom	7%	5	26%
Financials	2%	18	7%
Industrials	1%	2	6%
Cons Disc	0%	0	0%
Cons Staples	0%	0	0%

of Funds

Source: New Constructs, LLC and company filings

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Disclosure: Kyle Martone owns The Coca-Cola Company (KO). David Trainer, Kyle Guske II, and Kyle Martone receive no compensation to write about any specific stock, sector or theme.

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Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Dangerous Rating
- 5. Bottom 10% = Very Dangerous Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <u>here</u>) is the same as our Stock Rating (detail <u>here</u>) except that we incorporate Asset Allocation (details <u>here</u>). The Total Annual Costs Ratings (details <u>here</u>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating							
Predictive	Business Strength		Valuation				Total	
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs	
Very Dangerous	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %	
Dangerous	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%	
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%	
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%	
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%	



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How New Constructs Creates Value for Clients

- We find it. You benefit. Cutting-edge technology enables us to scale our <u>forensic accounting</u> <u>expertise</u> across 3000+ stocks. We shine a light in the dark corners of SEC filings so our clients can make safer, more informed decisions.
- Our <u>stock rating methodology</u> instantly informs you of the quality of the business and the fairness of the stock's valuation. We do the diligence on earnings quality and valuation so you don't have to.
- In-depth risk/reward analysis underpins our ratings. Our rating methodology grades every stock, ETF, and mutual fund according to what we believe are the 5 most important criteria for assessing the quality of an equity. Each grade reflects the balance of potential risk and reward of buying that equity. Our analysis results in the 5 ratings described below. Very Attractive and Attractive correspond to a "Buy" rating, Very Dangerous and Dangerous correspond to a "Sell" rating, while Neutral corresponds to a "Hold" rating.
- QUESTION: Why shouldn't fund research be as good as stock research? Why should fund investors rely on backward-looking price trends? ANSWER: They should not.
- Don't judge a fund by its cover. Take a look inside at its holdings and understand the quality of earnings and valuation of the stocks it holds. We enable you to choose the best fund based on its stock-picking merits so you do not have to rely solely on backward-looking technical metrics.
- The drivers of our <u>forward-looking fund ratings</u> are Portfolio Management (i.e. the aggregated ratings of its holdings) and Total Annual Costs. The Total Annual Costs Rating (<u>details here</u>) captures the all-in cost of being in a fund over a 3-year holding period, the average period for all fund investors.

Our Philosophy About Research

Accounting data is not designed for equity investors, but for debt investors. <u>Accounting data must be</u> <u>translated into economic earnings</u> to understand the profitability and valuation relevant to equity investors. Respected investors (e.g. Adam Smith, Warren Buffett and Ben Graham) have repeatedly emphasized that accounting results should not be used to value stocks. <u>Economic earnings</u> are what matter because they are:

- 1. Based on the complete set of financial information available.
- 2. Standard for all companies.
- 3. A more accurate representation of the true underlying cash flows of the business.

Additional Information

Incorporated in July 2002, <u>New Constructs</u> is an independent publisher of investment research that provides clients with consulting and research services. We specialize in quality-of-earnings, forensic accounting and discounted cash flow valuation analyses for all U.S. public companies. We translate accounting data from 10Ks into economic financial statements, i.e. <u>NOPAT</u>, <u>Invested Capital</u>, and <u>WACC</u>, to create <u>economic earnings models</u>, which are necessary to understand the true profitability and valuation of companies. Visit the <u>Free Archive</u> to download samples of our research. New Constructs is a <u>BBB accredited</u> business and a member of the <u>Investorside Research Association</u>.



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