

Position Close Update: MDLZ, PRGO, ORCL & VZ

Our <u>Long Idea</u> and <u>Danger Zone</u> research reports are part of our ongoing effort to identify hidden gems in the market and also help clients avoid portfolio blowups. Position Update reports serve as notification that a previous investment idea's risk/reward profile has shifted and the position has been "closed out".

Mondelez (MDLZ: \$44/share) – Closing Short Position – Up 10% since publish (S&P Up 18%)

Mondelez was selected as a <u>Danger Zone pick on 3/29/16</u>. At the time of the report, the stock received a Very Dangerous rating. Our investment thesis highlighted: 1) a negative divergence between GAAP and economic profits; 2) slowing organic growth; 3) high profit growth expectations embedded in the stock price; and 4) the unlikely sale of the company despite the presence of an activist investor.

During the subsequent 454 day holding period, MDLZ stock underperformed, rising 10% compared to 18% for the S&P 500. MDLZ has since been upgraded in our system and currently receives a Neutral rating according to our <u>Stock Rating Methodology</u>. As margins improve, <u>economic earnings</u> turn positive, and M&A speculation grows in the food industry, we think the downside risk here is diminished and are closing this position.

Perrigo (PRGO: \$75/share) – Closing Short Position – Down 22% since publish (S&P up 16%)

Perrigo was selected as a <u>Danger Zone pick on 5/2/16</u>. At the time of the report, the stock received a Very Dangerous rating. Our investment thesis highlighted: 1) aggressive, shareholder value-destroying acquisitions; 2) the use of misleading <u>non-GAAP metrics</u>; and 3) the misalignment of executive compensation plans and shareholder interests.

During the subsequent 420 day holding period, PRGO stock underperformed, falling 22% compared to a 16% gain for the S&P 500. PRGO has since been upgraded in our system and currently receives a Neutral rating. While issues remain, such as a weakness in internal controls and an ongoing Department of Justice probe into price fixing, PRGO's valuation no longer presents quality risk/reward. We hope investors were able to avoid a portfolio blowup and participate in the 22% fall in the stock price.

Oracle (ORCL: \$51/share) – Closing Long Position – Up 43% since publish (S&P up 26%)

Oracle was selected as a Long Idea on 2/18/16. At the time of the report, the stock received a Very Attractive rating. Our investment thesis was that ORCL was undervalued and had the levers to "unlock" \$65 billion of market value by aligning the firm's strategy and performance compensation with return on invested capital (ROIC).

During the subsequent 495 day holding period, ORCL stock outperformed, rising 43% compared to a 26% gain for the S&P 500. ORCL has since been downgraded in our system and currently receives a Neutral rating. While business prospects remain strong, the 43% rise in the stock price changes the risk/reward profile on this stock. We hope investors were able to participate in the 43% rise in the stock since we highlighted ORCL.

Verizon (VZ: \$45/share) – Closing Long Position – Up 0% since publish (S&P up 24%)

Verizon was selected as a Long Idea on 9/10/15. At the time of the report, the stock received an Attractive rating. Our investment thesis highlighted: 1) strong pricing power and superior network; 2) potential upside from the firm's digital content strategy; and 3) a valuation below 1.0 <u>PEBV</u>, implying a permanent profit decline.

During the subsequent 531 day holding period, VZ stock underperformed, remaining flat on a price basis (8% total return with dividends) compared to a 24% gain for the S&P 500. VZ has since been downgraded in our system and currently receives a Neutral rating. After numerous acquisitions, including AOL, Yahoo, and Fleetmatics, we believe it is prudent to step aside as VZ transitions its business to meet the demands of a changing mobile, media, and marketing landscape.

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Disclosure: David Trainer, Kyle Guske II, and Kenneth James receive no compensation to write about any specific stock, style, or theme.

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Page 1 of 3

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- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
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