## STOCK PICKS AND PANS

8/14/17

# Closing Danger Zone Pick: Shutterstock (SSTK)

We leverage our <u>Robo-Analyst technology</u> to monitor <u>3,000 stocks</u> across all sectors and issue <u>Danger Zone</u> reports to help clients avoid portfolio blowups. Position Update reports serve as notification that a previous investment idea's risk/reward profile has shifted and the position has been "closed".

#### Shutterstock (SSTK: \$33/share) - Closing Short Position - Down 41% vs. S&P +12%

Shutterstock was selected as a <u>Danger Zone pick on August 1, 2016</u>. At the time of the report, the stock received an Unattractive rating. Our investment thesis highlighted: 1) a negative divergence between revenues and economic earnings; 2) the use of misleading non-GAAP metrics; 3) low NOPAT margins relative to competitors; and 4) unrealistically high expectations baked into the stock price.

During the subsequent 375 day holding period, SSTK outperformed as a short position, falling 41% compared to a 12% gain for the S&P 500. The position went against us by 15% out of the gate, but a disappointing 3Q16 earnings report in early November sent the stock down over 20%. Earnings disappointed again in February, and most recently in August, sending the stock down a total of 31% YTD.

Figure 1: SSTK Stock Price and Risk/Reward Rating History

#### Normalized Rating History - Monthly Average\*



Sources: New Constructs, LLC and company filings

Since our original Danger Zone report, SSTK has been upgraded in our system to Neutral from Unattractive according to our Stock Rating Methodology. The significant reduction in stock price and embedded market expectations diminishes the downside risk and we are closing the position. We hope investors avoided this portfolio blowup or participated in the 41% short return.

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Disclosure: David Trainer, Kyle Guske II, and Kenneth James receive no compensation to write about any specific stock, style, or theme.

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Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

## To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible</u>, <u>quantifiable correlation</u> to stock, ETF or mutual fund performance.

## Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.



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