

# Investment Style Ratings for ETFs, Mutual Funds & Stocks

At the beginning of the first quarter of 2018, only the Large Cap Blend and All Cap Blend styles earn an Attractive-or-better rating. Our style ratings are based on the aggregation of our fund ratings for every ETF and mutual fund in each style. Our fund ratings are based on aggregations of the ratings of the stocks they hold. See last quarter's Style Ratings here.

Investors looking for style funds that hold quality stocks should look no further than the Large Cap Blend and All Cap Blend styles. These styles house the most Attractive-or-better rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good portfolio management, or good stock picking, with low total annual costs.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

Our <u>Robo-Analyst technology</u> empowers our unique <u>ETF and mutual fund rating methodology</u>, which leverages our rigorous analysis of each fund's holdings.<sup>1</sup>

See Figures 4 through 13 for a detailed breakdown of ratings distributions by investment style. See our <u>ETF & mutual fund screener</u> for rankings, ratings and reports on 6800+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed here.

All of our reports on the best & worst ETFs and mutual funds in every investment style are available here.

Figure 1: Ratings for All Investment Styles

Style	Overall Rating
Small Cap Growth	Unattractive
Mid Cap Growth	Unattractive
Small Cap Value	Unattractive
Small Cap Blend	Unattractive
Mid Cap Value	Neutral
Mid Cap Blend	Neutral
All Cap Growth	Neutral
All Cap Value	Neutral
Large Cap Growth	Neutral
Large Cap Value	Neutral
All Cap Blend	Attractive
Large Cap Blend	Attractive

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better rating.

Pacer U.S. Cash Cows 100 ETF (COWZ) is the top rated Large Cap Blend fund. It gets our Very Attractive rating by allocating over 55% of its value to Attractive-or-better-rated stocks.

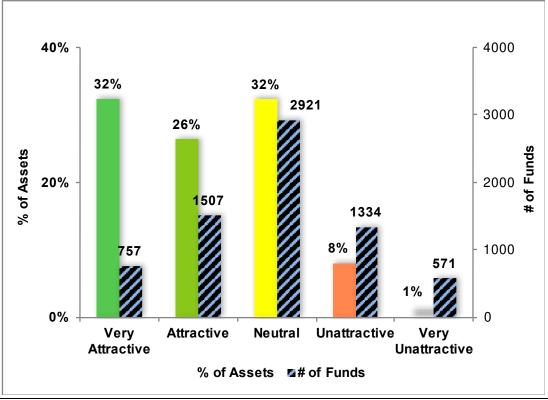
Nysa Series Fund (NYSAX) is the worst rated Small Cap Growth fund. It gets our Very Unattractive rating by allocating over 55% of its value to Unattractive-or-worse-rated stocks. Making matters worse, it charges investors total annual costs of 7.46%.

Figure 2 shows the distribution of our Predictive Ratings for all investment style ETFs and mutual funds.

<sup>&</sup>lt;sup>1</sup> Ernst & Young's recent white paper "Getting ROIC Right" proves the superiority of our holdings research and analytics.



Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating



Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the investment style funds. Note that the average total annual cost of Very Unattractive funds is almost 20 times that of Very Attractive funds.

Figure 3: Predictive Rating Distribution Stats

	Very Attractive	Attractive	Neutral	Unattractive	Very Unattractive
# of ETFs & Funds	757	1507	2921	1334	571
% of ETFs & Funds	11%	21%	41%	19%	8%
% of TNA	32%	26%	32%	8%	1%
Avg TAC	0.15%	0.62%	1.13%	1.77%	2.99%

\* Avg TAC = Weighted Average Total Annual Costs

Source: New Constructs, LLC and company filings

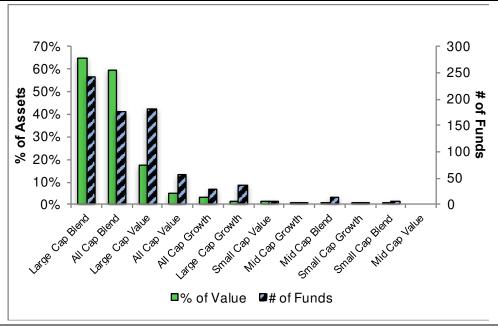
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



#### Ratings by Investment Style

Figure 4 presents a mapping of Very Attractive funds by investment style. The chart shows the number of Very Attractive funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Attractive.

Figure 4: Very Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4

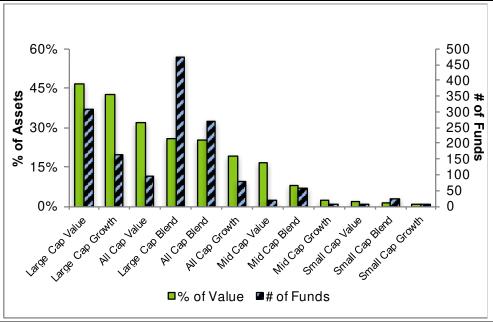
Figure 5: Very Attractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Very Attractive Funds	% of Very Attractive Funds in Style	
Large Cap Blend	65%	242	25%	
All Cap Blend	59%	176	20%	
Large Cap Value	18%	181	17%	
All Cap Value	5%	58	15%	
All Cap Growth	3%	28	5%	
Large Cap Growth	2%	36	5%	
Small Cap Value	2%	6	2%	
Mid Cap Growth	1%	4	1%	
Mid Cap Blend	1%	15	3%	
Small Cap Growth	0%	4	1%	
Small Cap Blend	0%	7	1%	
Mid Cap Value	0%	0	0%	



Figure 6 presents a mapping of Attractive funds by investment style. The chart shows the number of Attractive funds in each style and the percentage of assets allocated to Attractive-rated funds in each style.

Figure 6: Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

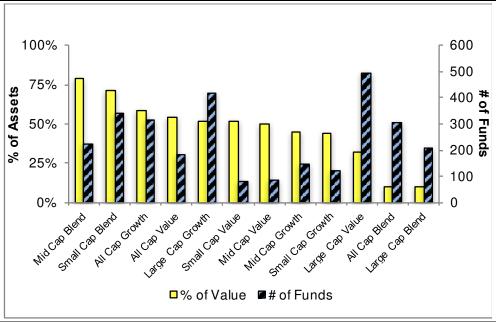
Figure 7: Attractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Attractive Funds	% of Attractive Funds in Style	
Large Cap Value	47%	307	29%	
Large Cap Growth	43%	165	24%	
All Cap Value	32%	94	24%	
Large Cap Blend	26%	474	50%	
All Cap Blend	25%	270	30%	
All Cap Growth	19%	78	15%	
Mid Cap Value	17%	20	12%	
Mid Cap Blend	8%	56	13%	
Mid Cap Growth	2%	5	1%	
Small Cap Value	2%	7	3%	
Small Cap Blend	1%	25	3%	
Small Cap Growth	1%	6	1%	



Figure 8 presents a mapping of Neutral funds by investment style. The chart shows the number of Neutral funds in each investment style and the percentage of assets allocated to Neutral-rated funds in each style.

Figure 8: Neutral ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Investment Style

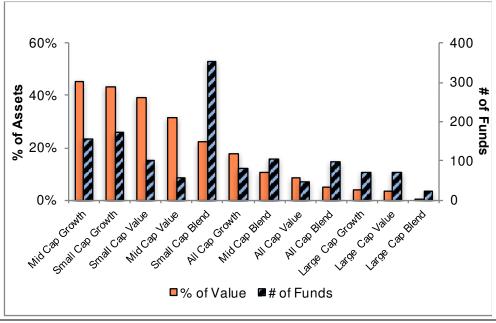
Style	% of Style Assets	# of Neutral Funds	% of Neutral Funds in Style	
Mid Cap Blend	79%	222	52%	
Small Cap Blend	71%	343	36%	
All Cap Growth	59%	314	61%	
All Cap Value	54%	181	47%	
Large Cap Growth	52%	418	60%	
Small Cap Value	52%	78	31%	
Mid Cap Value	50%	88	52%	
Mid Cap Growth	45%	147	41%	
Small Cap Growth	44%	123	28%	
Large Cap Value	32%	494	46%	
All Cap Blend	10%	306	34%	
Large Cap Blend	10%	207	22%	



Figure 10 presents a mapping of Unattractive funds by fund style. The chart shows the number of Unattractive funds in each investment style and the percentage of assets allocated to Unattractive-rated funds in each style.

The landscape of style ETFs and mutual funds is littered with Unattractive funds. Investors in Mid Cap Growth have put over 45% of their assets in Unattractive-rated funds.

Figure 10: Unattractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

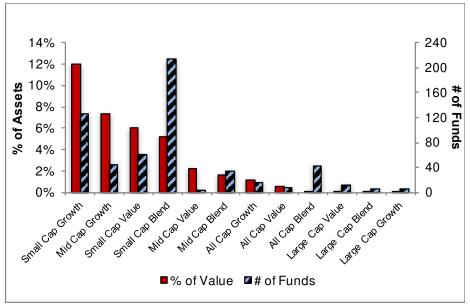
Figure 11: Unattractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Unattractive Funds	% of Unattractive Funds in Style	
Mid Cap Growth	45%	156	44%	
Small Cap Growth	43%	174	40%	
Small Cap Value	39%	101	40%	
Mid Cap Value	31%	57	34%	
Small Cap Blend	23%	354	38%	
All Cap Growth	18%	81	16%	
Mid Cap Blend	10%	104	24%	
All Cap Value	8%	47	12%	
All Cap Blend	5%	97	11%	
Large Cap Growth	4%	72	10%	
Large Cap Value	3%	69	6%	
Large Cap Blend	0%	22	2%	



Figure 12 presents a mapping of Very Unattractive funds by fund style. The chart shows the number of Very Unattractive funds in each investment style and the percentage of assets in each style allocated to funds that are rated Very Unattractive.

Figure 12: Very Unattractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Unattractive ETFs & Mutual Funds by Investment Style

Style	% of Style Assets	# of Very Unattractive Funds	% of Very Unattractive Funds in Style	
Small Cap Growth	12%	127	29%	
Mid Cap Growth	7%	45	13%	
Small Cap Value	6%	60	24%	
Small Cap Blend	5%	214	23%	
Mid Cap Value	2%	4	2%	
Mid Cap Blend	2%	34	8%	
All Cap Growth	1%	15	3%	
All Cap Value	1%	7	2%	
All Cap Blend	0%	43	5%	
Large Cap Value	0%	12	1%	
Large Cap Blend	0%	5	1%	
Large Cap Growth	0%	5	1%	

Source: New Constructs, LLC and company filings

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Disclosure: David Trainer, Kyle Guske II, and Peter Apockotos receive no compensation to write about any specific stock, sector or theme.

Follow us on Twitter, Facebook, LinkedIn, and StockTwits for real-time alerts on all our research.



#### Appendix: Predictive Fund Rating System

New Constructs' Predictive fund Ratings enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the best by Barron's. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Unattractive Rating
- 5. Bottom 10% = Very Unattractive Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <a href="here">here</a>) is the same as our Stock Rating (detail <a href=here</a>) except that we incorporate Asset Allocation (details <a href=here</a>). The Total Annual Costs Ratings (details <a href=here</a>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating						
Predictive	Business	Strength	Valuation			Total	
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs
Very Unattractive	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %
Unattractive	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%



## New Constructs® - Research to Fulfill the Fiduciary Duty of Care

Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

#### To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible</u>, <u>quantifiable correlation</u> to stock, ETF or mutual fund performance.

### Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.



### STYLE RANKINGS 1/16/18

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