## **Position Close Update: Target Corporation (TGT)**

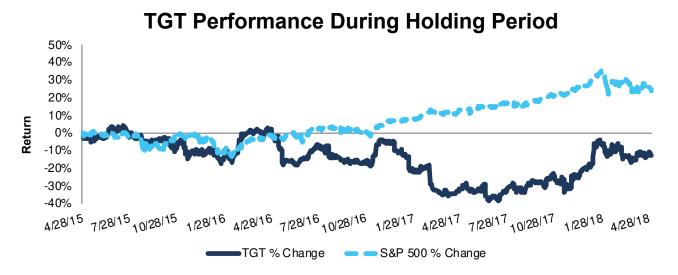
Target Corporation (TGT: \$71/share) - Closing Long Position - down 13% vs. S&P up 24%

Target Corporation was originally selected as a <u>Long Idea on 4/28/15</u> and <u>reiterated</u> on 1/3/17. At the time of the report, the stock received an Attractive rating. Our investment thesis highlighted strong after-tax operating profit (<u>NOPAT</u>) growth, a rising return on invested capital (<u>ROIC</u>), and positive comparable store sales.

During the 1102-day holding period, TGT underperformed as a long position, falling 13% compared to a 24% gain for the S&P 500. TGT was downgraded to Neutral on 3/15/18 after we parsed its fiscal 2018 10-K. While TGT's stock remains undervalued (0.8 price to economic book value (PEBV) ratio and <1 year growth appreciation period), its fundamentals have deteriorated. TGT's ROIC fell from 10% in fiscal 2017 to 9% in fiscal 2018 while its NOPAT margin fell from 4.9% to 4.3% over the same time. In addition, Target's economic earnings fell 24% year over year.

The decline in fundamentals along with what appears to be a weakening competitive position versus Walmart (WMT) and Amazon (AMZN) lead us to close this position.

Figure 1: TGT vs. S&P 500 - Price Return



Sources: New Constructs, LLC and company filings

Note: Gain/Decline performance analysis excludes transaction costs and dividends.

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Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, style, or theme.

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