

SoftBank Investment Validates GM's Self-Driving Superiority

General Motors Co (GM: \$43/share) - up 15%% vs. S&P +0%

Figure 1: GM vs. S&P 500 - Price Return: Successful Long

We originally featured GM as a Long Idea on 3/15/18. At the time of the report, the stock received an Attractive rating. Two key elements of our thesis were:

- 1. A valuation that implied an immediate 50% decline in after-tax profit (NOPAT)
- 2. Self-driving and electric vehicles represent an opportunity for GM, not a threat

The market sees self-driving cars as a threat to incumbent automakers. We believe they represent an opportunity for GM to grow its business even further.

We're not alone when it comes to optimism over GM's self-driving opportunity. Last week, GM announced that Softbank plans to invest \$2.25 billion in its autonomous vehicle unit. GM's President Dan Ammann put it best when asked about SoftBank's investment, "I also think it's a big recognition of the opportunity that lays ahead."

SoftBank's investment comes as Tesla (TSLA) faces scrutiny due to a series of crashes in cars using its Autopilot technology, another sign that GM poses a larger threat to Tesla than many once thought.

Since our original Long Idea report, GM has significantly outperformed as a long position, rising 15% compared to a flat S&P 500. Despite its outperformance, GM remains undervalued, and this latest positive development leads us to add it to our Focus List - Long Model Portfolio.

20% 10% Return 0% -10% 4|4|18 4/24/18 5/14/18 3/15/18 6|3|18 GM % Change — S&P 500 % Change

GM Performance During Holding Period

Sources: New Constructs, LLC and company filings

Note: Gain/Decline performance analysis excludes transaction costs and dividends.

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Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, style, or theme.

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- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible, quantifiable correlation</u> to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

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