

Investment Style Ratings for ETFs, Mutual Funds & Stocks

At the beginning of the third quarter of 2018, only the Large Cap Value, Large Cap Blend, and All Cap Blend styles earn an Attractive-or-better rating. Our style ratings are based on the normalized aggregation of our fund ratings for every ETF and mutual fund in each style. Our fund ratings are based on aggregations of the ratings of the stocks they hold. See last quarter's Style Ratings <u>here</u>.

The Large Cap Blend and Large Cap Value styles house the most Attractive-or-better rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good <u>portfolio</u> <u>management</u>, or good stock picking, with low <u>total annual costs</u>.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

Our <u>Robo-Analyst technology</u>¹ empowers our unique <u>ETF and mutual fund rating methodology</u>, which leverages our rigorous analysis of each fund's holdings.²

See Figures 4 through 13 for a detailed breakdown of ratings distributions by investment style. See our <u>ETF &</u> <u>mutual fund screener</u> for rankings, ratings and reports on 6800+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every investment style are available here.

Figure 1: Ratings for All Investment Styles

Style	Overall Rating		
Small Cap Growth	Very Unattractive		
Small Cap Value	Unattractive		
Mid Cap Growth	Unattractive		
Small Cap Blend	Neutral		
Mid Cap Value	Neutral		
Mid Cap Blend	Neutral		
All Cap Growth	Neutral		
Large Cap Growth	Neutral		
All Cap Value	Neutral		
All Cap Blend	Attractive		
Large Cap Blend	Attractive		
Large Cap Value	Very Attractive		

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better rating.

Legg Mason Dynamic U.S. Large Cap Value Fund (LMBGX) is the top rated Large Cap Value fund. It gets our Very Attractive rating by allocating over 43% of its value to Attractive-or-better-rated stocks.

Meridian Small Cap Growth Fund (MSGAX) is the worst rated Small Cap Growth fund. It gets our Very Unattractive rating by allocating over 44% of its value to Unattractive-or-worse-rated stocks. Making matters

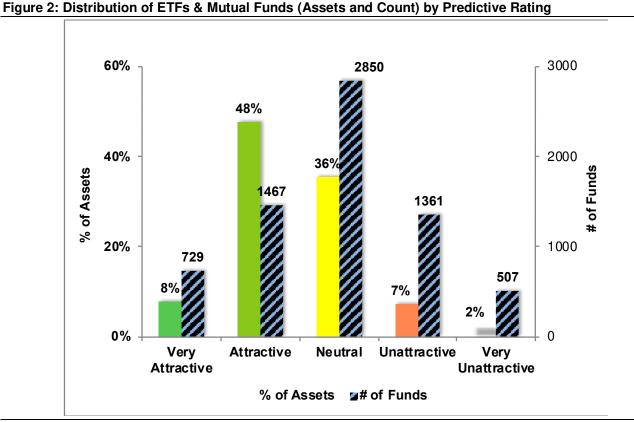
¹ Harvard Business School features the powerful impact of our research automation technology in the case <u>New Constructs: Disrupting</u> <u>Fundamental Analysis with Robo-Analysts</u>.

² Ernst & Young's recent white paper "Getting ROIC Right" proves the superiority of our holdings research and analytics.



worse, it charges investors total annual costs of 4.09%.

Figure 2 shows the distribution of our Predictive Ratings for all investment style ETFs and mutual funds.



Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the investment style funds. Note that the average total annual cost of Very Unattractive funds is over four times that of Very Attractive funds.

igure 3: Predictive Rating Distribution Stats						
	Very Attractive	Attractive	Neutral	Unattractive	Very Unattractive	
# of ETFs & Funds	729	1467	2850	1361	507	
% of ETFs & Funds	11%	21%	41%	20%	7%	
% of TNA	8%	48%	36%	7%	2%	
Avg TAC	0.62%	0.29%	1.12%	1.39%	2.53%	
* Avg TAC = Weighted Average Total Annual Costs						

* A\ Source: New Constructs, LLC and company filings

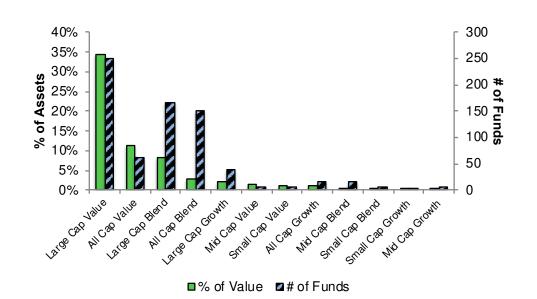
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



Ratings by Investment Style

Figure 4 presents a mapping of Very Attractive funds by investment style. The chart shows the number of Very Attractive funds in each style and the percentage of assets allocated to Very Attractive-rated funds.

Figure 4: Very Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4

Figure 5: Very Attractive ETFs & Mutual Funds by Investment Style

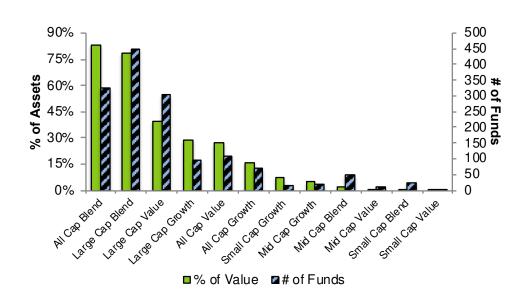
Style	Style% of Style# of VeryAssetsAttractiveFunds		% of Very Attractive Funds in Style
Large Cap Value	35%	251	25%
All Cap Value	11%	61	16%
Large Cap Blend	8%	167	19%
All Cap Blend	3%	151	17%
Large Cap Growth	2%	40	6%
Mid Cap Value	2%	5	3%
Small Cap Value	1%	6	2%
All Cap Growth	1%	17	3%
Mid Cap Blend	1%	17	4%
Small Cap Blend	0%	6	1%
Small Cap Growth	0%	2	0%
Mid Cap Growth	0%	6	2%



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Figure 6 presents a mapping of Attractive funds by investment style. The chart shows the number of Attractive funds in each style and the percentage of assets allocated to Attractive-rated funds.

Figure 6: Attractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

Figure 7: Attractive ETFs & Mutual Funds by Investment Style

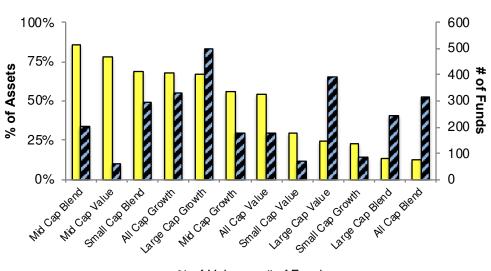
Style	% of Style Assets	# of Attractive Funds	% of Attractive Funds in Style	
All Cap Blend	83%	326	36%	
Large Cap Blend	78%	449	50%	
Large Cap Value	39%	302	30%	
Large Cap Growth	29%	97	14%	
All Cap Value	28%	109	29%	
All Cap Growth	16%	69	13%	
Small Cap Growth	7%	13	3%	
Mid Cap Growth	5%	19	5%	
Mid Cap Blend	2%	47	11%	
Mid Cap Value	1%	10	6%	
Small Cap Blend	0%	22	2%	
Small Cap Value	0%	4	2%	



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Figure 8 presents a mapping of Neutral funds by investment style. The chart shows the number of Neutral funds in each style and the percentage of assets allocated to Neutral-rated funds.

Figure 8: Neutral ETFs & Mutual Funds by Investment Style



□% of Value ■# of Funds

Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Investment Style

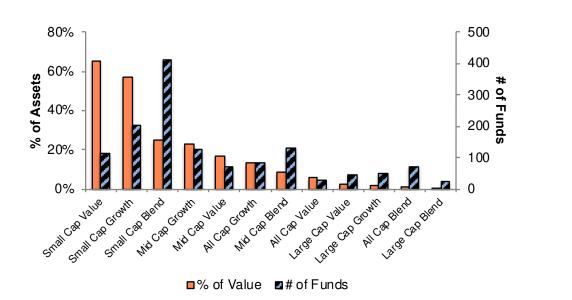
Style	e % of Style # Assets		% of Neutral Funds in Style			
Mid Cap Blend	86%	205	47%			
Mid Cap Value	78%	61	38%			
Small Cap Blend	68%	293	33%			
All Cap Growth	68%	331	63%			
Large Cap Growth	67%	501	72%			
Mid Cap Growth	56%	178	49%			
All Cap Value	55%	175	46%			
Small Cap Value	29%	72	29%			
Large Cap Value	24%	393	39%			
Small Cap Growth	23%	84	19%			
Large Cap Blend	13%	244	27%			
All Cap Blend	13%	313	35%			



Figure 10 presents a mapping of Unattractive funds by investment style. The chart shows the number of Unattractive funds in each style and the percentage of assets allocated to Unattractive-rated funds.

The landscape of style ETFs and mutual funds is littered with Unattractive funds. Investors in Small Cap Value have put over 65% of their assets in Unattractive-rated funds.

Figure 10: Unattractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

Figure 11: Unattractive ETFs & Mutual Funds by Investment Style

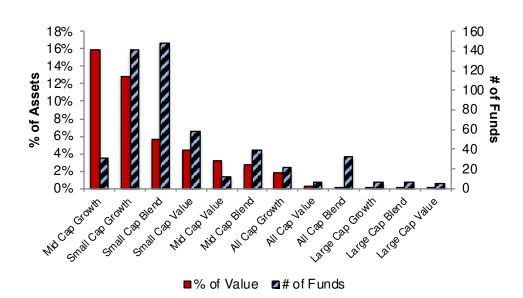
Style	% of Style Assets	# of Unattractive Funds	% of Unattractive Funds in Style
Small Cap Value	65%	112	44%
Small Cap Growth	57%	203	46%
Small Cap Blend	25%	412	47%
Mid Cap Growth	23%	126	35%
Mid Cap Value	17%	73	45%
All Cap Growth	13%	85	16%
Mid Cap Blend	9%	130	30%
All Cap Value	6%	27	7%
Large Cap Value	2%	46	5%
Large Cap Growth	2%	51	7%
All Cap Blend	1%	72	8%
Large Cap Blend	0%	24	3%



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Figure 12 presents a mapping of Very Unattractive funds by investment style. The chart shows the number of Very Unattractive funds in each style and the percentage of assets allocated to Very Unattractive-rated funds.

Figure 12: Very Unattractive ETFs & Mutual Funds by Investment Style



Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Unattractive ETFs & Mutual Funds by Investment Style

Style	Style % of Style # of Very Assets Funds		% of Very Unattractive Funds in Style
Mid Cap Growth	16%	31	9%
Small Cap Growth	13%	141	32%
Small Cap Blend	6%	148	17%
Small Cap Value	4%	58	23%
Mid Cap Value	3%	12	7%
Mid Cap Blend	3%	39	9%
All Cap Growth	2%	22	4%
All Cap Value	0%	6	2%
All Cap Blend	0%	32	4%
Large Cap Growth	0%	6	1%
Large Cap Blend	0%	7	1%
Large Cap Value	0%	5	1%

Source: New Constructs, LLC and company filings

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Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, sector or theme.

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Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Unattractive Rating
- 5. Bottom 10% = Very Unattractive Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail <u>here</u>) is the same as our Stock Rating (detail <u>here</u>) except that we incorporate Asset Allocation (details <u>here</u>). The Total Annual Costs Ratings (details <u>here</u>) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating						
Predictive	Business	Strength	Valuation		Valuation		Total
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs
Very Unattractive	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %
Unattractive	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%



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Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide <u>tangible</u>, <u>quantifiable correlation</u> to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.



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