



Featured Stock in August's Exec Comp & ROIC Model Portfolio

Three new stocks make August's Exec Comp Aligned with ROIC Model Portfolio, available to members as of August 16, 2019.

Recap from July's Picks

Our Exec Comp Aligned with ROIC Model Portfolio (-5.8%) underperformed the S&P 500 (-5.6%) from July 12, 2019 through August 14, 2019. The best performing stock in the portfolio was up 14%. Overall, seven out of the 15 Exec Comp Aligned with ROIC Stocks outperformed the S&P.

Get the best fundamental research

The success of this Model Portfolio highlights the value of our [Robo-Analyst technology](#)¹, which scales our forensic accounting expertise ([featured in Barron's](#)) across thousands of stocks.

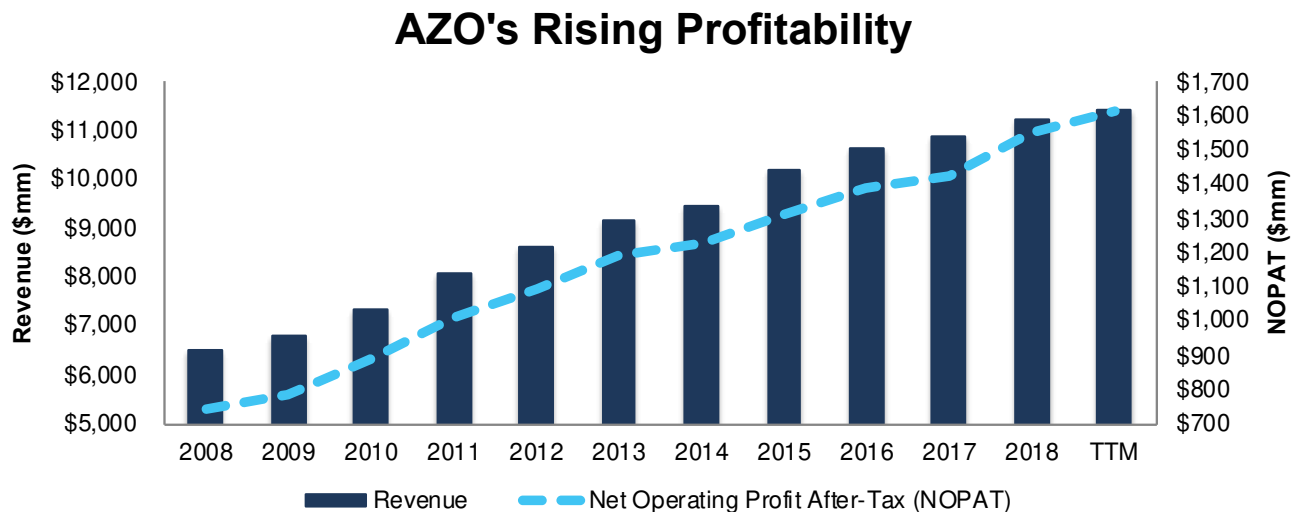
This Model Portfolio only includes stocks that earn an [Attractive or Very Attractive](#) rating and align executive compensation with improving ROIC. We think this combination provides a uniquely well-screened list of long ideas because return on invested capital (ROIC) is the [primary driver of shareholder value creation](#).²

New Stock Feature for August: AutoZone Inc. (AZO: \$1,095/share)

AutoZone Inc. (AZO) is the featured stock in August's Exec Comp Aligned with ROIC Model Portfolio.

From 2008 to 2018, AZO grew after-tax profit (NOPAT) by 8% compounded annually and revenue by 6% compounded annually. AZO's trailing twelve months (TTM) NOPAT has grown by 4% over the prior TTM period. AZO's ROIC has improved from 19% in 2008 to 25% TTM while the firm's NOPAT margin increased from 11% to 14% over the same time.

Figure 1: AZO's Revenue & NOPAT Since 2008



Sources: New Constructs, LLC and company filings

¹ Harvard Business School features the powerful impact of our research automation technology in the case [New Constructs: Disrupting Fundamental Analysis with Robo-Analysts](#).

² This [paper](#) compares our analytics on a mega cap company to other major providers. The Appendix details exactly how we stack up.



Executive Compensation Plan Helps Drive Shareholder Value Creation

AutoZone added return on invested capital to its executive compensation plan in 2002. In fiscal 2018, ROIC and EBIT were the two metrics used to calculate annual cash incentives. The total incentive award was determined based on the impact of EBIT and ROIC on AutoZone's economic profit, rather than a portion of the award tied to EBIT and a portion tied to ROIC.

As noted in its [proxy statement](#), "ROIC and EBIT have been determined by our Compensation Committee to be important factors in enhancing stockholder value." Since adding ROIC to its executive compensation plan, AZO's ROIC is up from 19% in 2002 to 25% TTM. Over that time, the stock has gained over 1,500%, while the S&P 500 is up ~160%.

AZO's executive compensation plan lowers the risk of investing in this stock because we know executives' interests are tied to shareholders' interests.

AZO Remains Undervalued

At its current price of \$1,096/share, AZO has a price-to-economic book value ([PEBV](#)) ratio of 1.0. This ratio means the market expects AZO's NOPAT to never meaningfully grow from its current levels. This expectation seems pessimistic given that AZO has grown NOPAT by 10% compounded annually over the past two decades.

If AZO can maintain TTM NOPAT margins of 14% and grow NOPAT by just 4% compounded annually for the next decade, the stock is worth \$1,538/share today – a 40% upside. [See the math behind this dynamic DCF scenario.](#)

Critical Details Found in Financial Filings by Our [Robo-Analyst Technology](#)

As investors [focus more](#) on fundamental research, research automation technology is needed to analyze all the critical financial [details in financial filings](#). Below are specifics on the adjustments we make based on Robo-Analyst findings in AutoZone's 2018 10-K:

Income Statement: we made \$1 billion of adjustments, with a net effect of removing \$215 million in [non-operating expenses](#) (2% of revenue). You can see all the adjustments made to AZO's income statement [here](#).

Balance Sheet: we made \$2.3 billion of adjustments to calculate invested capital with a net increase of \$2.3 billion. One of the largest adjustments was \$1.7 billion in off-balance sheet [operating leases](#). This adjustment represented 40% of reported net assets. You can see all the adjustments made to AZO's balance sheet [here](#).

Valuation: we made \$7.8 billion of adjustments, all of which decreased shareholder value. Apart from [total debt](#), which includes the operating leases noted above, the largest adjustment to shareholder value was \$732 million in outstanding [employee stock options](#). This adjustment represents 3% of AZO's market cap. See all adjustments to AZO's valuation [here](#).

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Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, style, or theme.

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New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

To fulfill the Duty of Care, research should be:

1. **Comprehensive** - All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
2. **Un-conflicted** - Clients deserve unbiased research.
3. **Transparent** - Advisors should be able to show how the analysis was performed and the data behind it.
4. **Relevant** - Empirical evidence must provide [tangible, quantifiable correlation](#) to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our [robo-analyst technology](#) empowers us to perform for thousands of stocks, ETFs and mutual funds.



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