

Sector Ratings for ETFs & Mutual Funds

At the beginning of the fourth quarter of 2019, only the Telecom Services, Consumer Non-cyclicals, and Financials sectors earn Attractive-or-better ratings. Our sector ratings are based on the normalized aggregation of our stock ratings for every stock in each sector. Our <u>stock ratings</u> are based on five criteria that assess a firm's business strength and valuation. See last quarter's Sector Ratings <u>here</u>.

Investors looking for sector funds that hold quality stocks should look no further than the Financials and Consumer Non-cyclicals sectors. These sectors house a large portion of the highest rated funds. Figures 4 through 7 provide more details. The primary driver behind an Attractive fund rating is good portfolio management, or good stock picking, with low total annual costs.

Attractive-or-better ratings do not always correlate with Attractive-or-better total annual costs. This fact underscores that (1) <u>cheap funds can dupe investors</u> and (2) investors should invest only in funds with good stocks and low fees.

Our <u>Robo-Analyst technology</u>₁ empowers our unique <u>ETF and mutual fund rating methodology</u>, which leverages our rigorous analysis of each fund's holdings.₂

Get the best fundamental research

See Figures 4 through 13 for a detailed breakdown of ratings distributions by sector. See our <u>ETF & mutual fund</u> screener for rankings, ratings and reports on 7000+ mutual funds and 400+ ETFs. Our fund rating methodology is detailed <u>here</u>.

All of our reports on the best & worst ETFs and mutual funds in every sector are available here.

Sector	Overall Rating
Utilities	Very Unattractive
Real Estate	Unattractive
Basic Materials	Unattractive
Consumer Cyclicals	Neutral
Healthcare	Neutral
Technology	Neutral
Industrials	Neutral
Energy	Neutral
Financials	Attractive
Consumer Non-cyclicals	Attractive
Telecom Services	Very Attractive

Figure 1: Ratings for All Sectors

Source: New Constructs, LLC and company filings

To earn an Attractive-or-better Predictive Rating, an ETF or mutual fund must have high-quality holdings and low costs. Only the top 30% of all ETFs and mutual funds earn our Attractive or better ratings.

Fidelity Select Wireless Portfolio (FWRLX) is the top rated Telecom Services fund. It gets our Very Attractive rating by allocating over 40% of its value to Attractive-or-better-rated stocks.

¹ Harvard Business School features the powerful impact of our research automation technology in the case <u>New Constructs: Disrupting</u> Fundamental Analysis with Robo-Analysts.

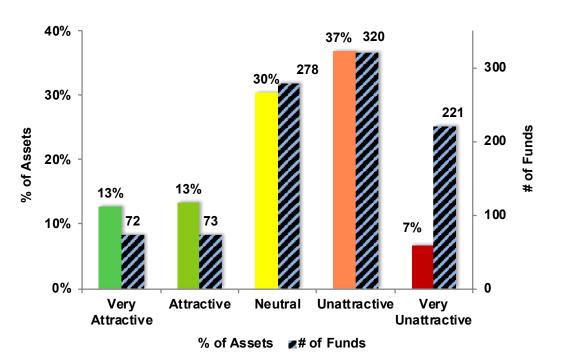
² This paper compares our analytics on a mega cap company to other major providers. The Appendix details exactly how we stack up.



Rydex Series Utilities Fund (RYUTX) is the worst Utilities fund. It gets our Very Unattractive rating by allocating over 84% of its value to Unattractive-or-worse-rated stocks. Making matters worse, it charges investors annual costs of 4.60%.

Figure 2 shows the distribution of our Predictive Ratings for all sector ETFs and mutual funds.

Figure 2: Distribution of ETFs & Mutual Funds (Assets and Count) by Predictive Rating



Source: New Constructs, LLC and company filings

Figure 3 offers additional details on the quality of the sector funds. Note that the average total annual cost of Very Unattractive funds is over eight times that of Very Attractive funds.

Figure 3: Predictive Rating Distribution Stats

	Very Attractive	Attractive	Neutral	Unattractive	Very Unattractive
# of ETFs & Funds	72	73	278	320	221
% of ETFs & Funds	7%	8%	29%	33%	23%
% of TNA	13%	13%	30%	37%	7%
Avg TAC	0.31%	0.37%	0.40%	0.50%	2.65%

Source: New Constructs, LLC and company filings

* Avg TAC =

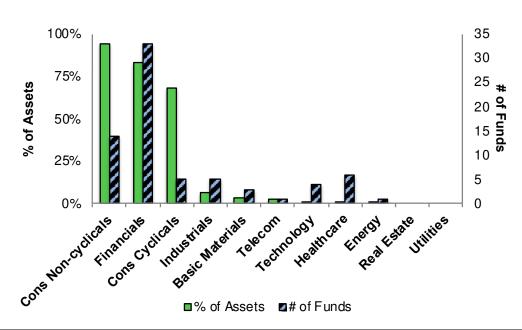
This table shows that only the best of the best funds get our Very Attractive Rating: they must hold good stocks AND have low costs. Investors deserve to have the best of both and we are here to give it to them.



Ratings by Sector

Figure 4 presents a mapping of Very Attractive funds by sector. The chart shows the number of Very Attractive funds in each sector and the percentage of assets in each sector allocated Very Attractive-rated funds.

Figure 4: Very Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 5 presents the data charted in Figure 4.

Figure 5: Very Attractive ETFs & Mutual Funds by Sector

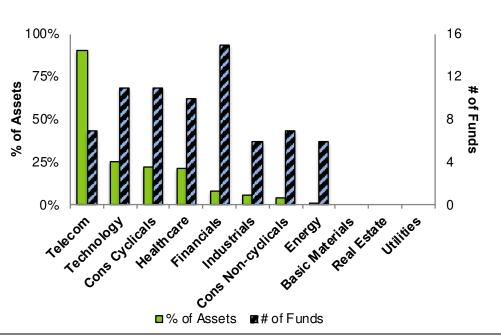
Sector	% of Sector Assets	# of Very Attractive Funds	% of Very Attractive Funds in Sector
Cons Non-cyclicals	95%	14	58%
Financials	84%	33	42%
Cons Cyclicals	68%	5	15%
Industrials	6%	5	11%
Basic Materials	4%	3	15%
Telecom	3%	1	4%
Technology	1%	4	2%
Healthcare	1%	6	5%
Energy	0%	1	1%
Real Estate	0%	0	0%
Utilities	0%	0	0%

Source: New Constructs, LLC and company filings



Figure 6 presents a mapping of Attractive funds by sector. The chart shows the number of Attractive funds in each sector and the percentage of assets in each sector allocated to Attractive-rated funds.

Figure 6: Attractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 7 presents the data charted in Figure 6.

Figure 7: Attractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Attractive Funds	% of Attractive Funds in Sector	
Telecom	91%	7	27%	
Technology	25%	11	5%	
Cons Cyclicals	22%	11	33%	
Healthcare	21%	10	8%	
Financials	8%	15	19%	
Industrials	6%	6	13%	
Cons Non-cyclicals	5%	7	29%	
Energy	1%	6	5%	
Basic Materials	0%	0	0%	
Real Estate	0%	0	0%	
Utilities	0%	0	0%	

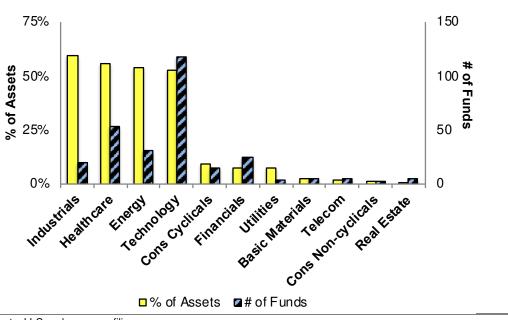
Source: New Constructs, LLC and company filings



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Figure 8 presents a mapping of Neutral funds by sector. The chart shows the number of Neutral funds in each sector and the percentage of assets in each sector allocated to Neutral-rated funds.

Figure 8: Neutral ETFs & Mutual Funds by Sector



□% of Assets

Source: New Constructs, LLC and company filings

Figure 9 presents the data charted in Figure 8.

Figure 9: Neutral ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Neutral Funds	% of Neutral Funds in Sector	
Industrials	59%	20	44%	
Healthcare	55%	53	45%	
Energy	54%	30	23%	
Technology	53%	118	59%	
Cons Cyclicals	9%	15	45%	
Financials	7%	24	31%	
Utilities	7%	3	6%	
Basic Materials	2%	4	20%	
Telecom	1%	5	19%	
Cons Non-cyclicals	1%	2	8%	
Real Estate	0%	4	2%	

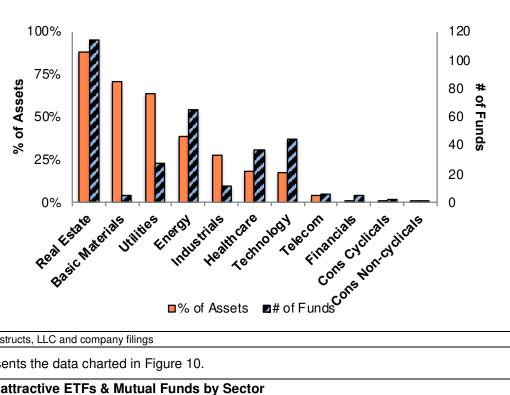
Source: New Constructs, LLC and company filings



Figure 10 presents a mapping of Unattractive funds by sector. The chart shows the number of Unattractive funds in each sector and the percentage of assets in each sector allocated to Unattractive-rated funds.

The landscape of sector ETFs and mutual funds is littered with Unattractive funds. Investors in the Real Estate sector have put over 88% of their assets in Unattractive-rated funds.

Figure 10: Unattractive ETFs & Mutual Funds by Sector



Source: New Constructs, LLC and company filings

Figure 11 presents the data charted in Figure 10.

Figure 11: Unattractive ETFs & Mutual Funds by Sector

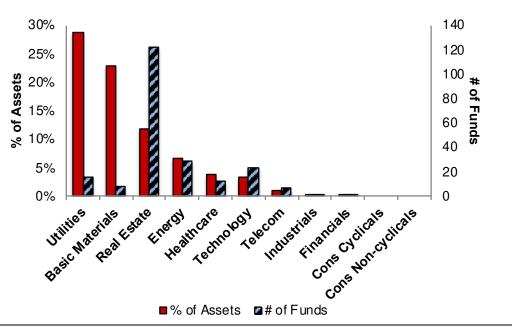
	Sector	% of Sector Assets	# of Unattractive Funds	% of Unattractive Funds in Sector
	Real Estate	88%	114	48%
	Basic Materials	71%	5	25%
	Utilities	64%	28	60%
	Energy	39%	65	50%
	Industrials	28%	12	27%
	Healthcare	19%	37	31%
	Technology	17%	45	22%
	Telecom	4%	6	23%
	Financials	1%	5	6%
	Cons Cyclicals	0%	2	6%
	Cons Non-cyclicals	0%	1	4%
ource: New Constructs,	LLC and company filings		_	



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Figure 12 presents a mapping of Very Unattractive funds by sector. The chart shows the number of Very Unattractive funds in each sector and the percentage of assets in each sector allocated to Very Unattractive-rated funds.





Source: New Constructs, LLC and company filings

Figure 13 presents the data charted in Figure 12.

Figure 13: Very Unattractive ETFs & Mutual Funds by Sector

Sector	% of Sector Assets	# of Very Unattractive Funds	% of Very Unattractive Funds in Sector
Utilities	29%	16	34%
Basic Materials	23%	8	40%
Real Estate	12%	122	51%
Energy	7%	29	22%
Healthcare	4%	13	11%
Technology	3%	23	11%
Telecom	1%	7	27%
Financials	0%	1	1%
Cons Cyclicals	0%	0	0%
Cons Non-cyclicals	0%	0	0%
Industrials	0%	2	4%

Source: New Constructs, LLC and company filings

This article originally published on October 10, 2019.



Disclosure: David Trainer, Kyle Guske II, and Sam McBride receive no compensation to write about any specific stock, sector or theme.

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Appendix: Predictive Fund Rating System

New Constructs' <u>Predictive fund Ratings</u> enable smarter investing by assessing the key drivers of future fund performance. We start by analyzing every funds' holdings based on New Constructs' stock ratings, which are regularly featured as among the <u>best by Barron's</u>. Next, we measure and rank the all-in fund expenses. Finally, we rank the fund compared to all other funds to identify the best and worst funds in the market.

Intuitively, there are two drivers for future fund performance.

- 1. Stock-picking (Portfolio Management Rating) and
- 2. Fund expenses (Total Annual Costs Rating)

Our Predictive Fund Rating is based on these drivers and the fund's ranking:

- 1. Top 10% = Very Attractive Rating
- 2. Next 20% = Attractive Rating
- 3. Next 40% = Neutral Rating
- 4. Next 20% = Unattractive Rating
- 5. Bottom 10% = Very Unattractive Rating

The figure below details the criteria that drive our Predictive Rating system for funds. The two drivers of our predictive ratings system are Portfolio Management and Total Annual Costs. The Portfolio Management ratings (detail here) is the same as our Stock Rating (detail here) except that we incorporate Asset Allocation (details here). The Total Annual Costs Ratings (details here) captures the all-in costs of being in a fund over a 3-year holding period, the average period for all mutual funds.

	Portfolio Management Rating						
Predictive	Business Strength		Valuation				Total
Rating	Quality of Earnings	Return on Invested Capital	FCF Yield	Price to Economic Book Value	Market- Implied Duration of Growth	Cash Allocation	Annual Costs
Very Unattractive	Misleading Trend	Bottom Quintile	< -5%	>3.5 or -1<0	> 50	> 20%	> 4 %
Unattractive	False Positive	4th Quintile	-5% < -1%	2.4<3.5 or <- 1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6 < 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1 < 1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0 < 1.1	0 < 3	<1%	< 0.5%



New Constructs® - Research to Fulfill the Fiduciary Duty of Care

Ratings & screeners on 3000 stocks, 450 ETFs and 7000 mutual funds help you make prudent investment decisions.

New Constructs leverages the latest in machine learning to analyze structured and unstructured financial data with unrivaled speed and accuracy. The firm's forensic accounting experts work alongside engineers to develop proprietary NLP libraries and financial models. Our investment ratings are based on the best fundamental data in the business for stocks, ETFs and mutual funds. Clients include many of the top hedge funds, mutual funds and wealth management firms. David Trainer, the firm's CEO, is regularly featured in the media as a thought leader on the fiduciary duty of care, earnings quality, valuation and investment strategy.

To fulfill the Duty of Care, research should be:

- 1. **Comprehensive** All relevant publicly-available (e.g. 10-Ks and 10-Qs) information has been diligently reviewed, including footnotes and the management discussion & analysis (MD&A).
- 2. **Un-conflicted** Clients deserve unbiased research.
- 3. **Transparent** Advisors should be able to show how the analysis was performed and the data behind it.
- 4. **Relevant** Empirical evidence must provide tangible, quantifiable correlation to stock, ETF or mutual fund performance.

Value Investing 2.0: Diligence Matters: Technology is Key to Value Investing With Scale

Accounting data is only the beginning of fundamental research. It must be translated into economic earnings to truly understand profitability and valuation. This translation requires deep analysis of footnotes and the MD&A, a process that our <u>robo-analyst technology</u> empowers us to perform for thousands of stocks, ETFs and mutual funds.



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