

# How to Find the Best Sector ETFs

Finding the best ETFs is an increasingly difficult task in a world with so many to choose from. How can you pick with so many choices available?

Learn more about the best fundamental research

### **Don't Trust ETF Labels**

There are at least 66 different Technology ETFs and at least 257 ETFs across eleven sectors. Do investors need 23+ choices on average per sector? How different can the ETFs be?

Those 66 Technology ETFs are very different. With anywhere from 22 to 407 holdings, many of these 66 ETFs have drastically different portfolios, creating drastically different investment implications.

The same is true for the ETFs in any other sector, as each offers a very different mix of good and bad stocks. Consumer Non-cyclicals ranks first for stock selection. Real Estate ranks last. Details on the <u>Best & Worst ETFs</u> in each sector are here.

### How to Avoid Paralysis by Analysis

We think the large number of Technology (or any other) sector ETFs hurts investors more than it helps because too many options can be paralyzing. It is simply not possible for the majority of investors to properly assess the quality of so many ETFs. Analyzing ETFs, done with the proper diligence<sup>1</sup>, is far more difficult than analyzing stocks because it means analyzing all the stocks within each ETF. As stated above, there can be as many as 407 stocks or more for one ETF.

Anyone focused on <u>fulfilling the fiduciary duty of care</u> recognizes that analyzing the holdings<sup>2</sup> of an ETF is critical to finding the best ETF. More reliable & <u>proprietary</u> fundamental data, proven in <u>The Journal of Financial</u> <u>Economics</u>, drives our research and analysis of ETF holdings. Figure 1 shows our top-rated ETF for each sector.

### Figure 1: The Best ETF in Each Sector

Ticker	Name	Sector	Assets (\$mm)
SLX	VanEck Vectors Steel ETF	Basic Materials	\$134
ITB	iShares U.S. Home Construction	Consumer Cyclicals	\$2,608
KXI	iShares Global Consumer Staples	Consumer Non-cyclicals	\$526
EMLP	First Trust North American Energy Infrastructure Fund	Energy	\$1,858
KBWP	Invesco KBW Property & Casualty Insurance	Financials	\$242
PPH	VanEck Vectors Pharmaceutical ETF	Healthcare	\$234
PKB	Invesco Dynamic Building & Construction	Industrials	\$250
KBWY	Invesco KBW Premium Yield Equity REIT	Real Estate	\$302
TDIV	First Trust NASDAQ Technology Dividend Index Fund	Technology	\$1,485
IYZ	iShares U.S. Telecommunications	Telecom Services	\$426
RYU	Invesco S&P 500 Equal Weight Utilities	Utilities	\$202

\* Best ETFs exclude ETFs with TNAs less than \$100 million for inadequate liquidity

Sources: New Constructs, LLC and company filings

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Important Disclosure Information is contained on the last page of this report. The recipient of this report is directed to read these disclosures.

<sup>&</sup>lt;sup>1</sup> Three independent studies from respected institutions prove the superiority of our data, models, and ratings. Learn more <u>here</u>.

<sup>&</sup>lt;sup>2</sup> Harvard Business School features the powerful impact of our research automation technology in the case <u>New Constructs: Disrupting</u> <u>Fundamental Analysis with Robo-Analysts</u>.



Amongst the ETFs in Figure 1, iShares U.S. Home Construction ETF (ITB) ranks first overall, Invesco KBW Property & Casualty Insurance ETF (KBWP) ranks second, and iShares Global Consumer Staples ETF (KXI) ranks third. Invesco KBW Premium Yield Equity REIT (KBWY) ranks last.

### How to Avoid "The Danger Within"

Why do you need to know the holdings of ETFs before you buy?

You need to be sure you do not buy an ETF that might blow up. Buying an ETF without analyzing its holdings is like buying a stock without analyzing its business and finances. No matter how cheap, if it holds bad stocks, the ETF's performance will be bad. Don't just take my word for it, see <u>what Barron's says</u> on this matter.

PERFORMANCE OF FUND'S HOLDINGS = PERFORMANCE OF FUND

Analyzing each holding within funds is no small task. Our <u>Robo-Analyst technology</u> enables us to perform this diligence with scale and provide the <u>research needed</u> to fulfill the fiduciary duty of care. More of the biggest names in the financial industry (see <u>At BlackRock, Machines Are Rising Over Managers to Pick Stocks</u>) are now embracing technology to leverage machines in the investment research process. Technology may be the only solution to the dual mandate for research: cut costs and fulfill the fiduciary duty of care. Investors, clients, advisors and analysts deserve the latest in technology to get the diligence required to make prudent investment decisions.

### If Only Investors Could Find Funds Rated by Their Holdings

Our <u>ETF ratings</u> leverage our <u>stock coverage</u>. We rate ETFs based on the aggregated ratings of the stocks each ETF holds.

iShares U.S. Home Construction ETF (ITB) is not only the top-rated Consumer Cyclicals ETF, but is also the overall top ranked sector ETF out of the 257 sector ETFs that we cover.

The worst ETF in Figure 1 is Invesco KBW Premium Yield Equity REIT ETF (KBWY), which gets an Unattractive rating. One would think ETF providers could do better for this sector.

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## It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highlyrespected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

### Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data &</u> <u>Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] Total Adjustments differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in Total Adjustments is not explained by S&P Global's (SPGI) Adjustments individually." – pp. 14, 1<sup>st</sup> para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." – pp. 16, 2<sup>nd</sup> para.

#### Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." – pp. 4, 2<sup>nd</sup> para.

#### Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <u>here</u>.



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