



Position Close Update: Rocket Companies (RKT)

Rocket Companies (RKT) – Closing Short Position – down 55% vs. S&P up 15%

We warned investors about Rocket Companies (RKT) in [August 2020](#), shortly after the company went public. RKT earned our Neutral [rating](#) at the time of the report. We pointed out that, unlike other IPOs at the time, Rocket Companies was profitable. However, the stock’s risk/reward proposition was poor because expectations baked into the stock price were overly optimistic and not supported by a sober analysis of the company’s fundamentals and future business prospects.

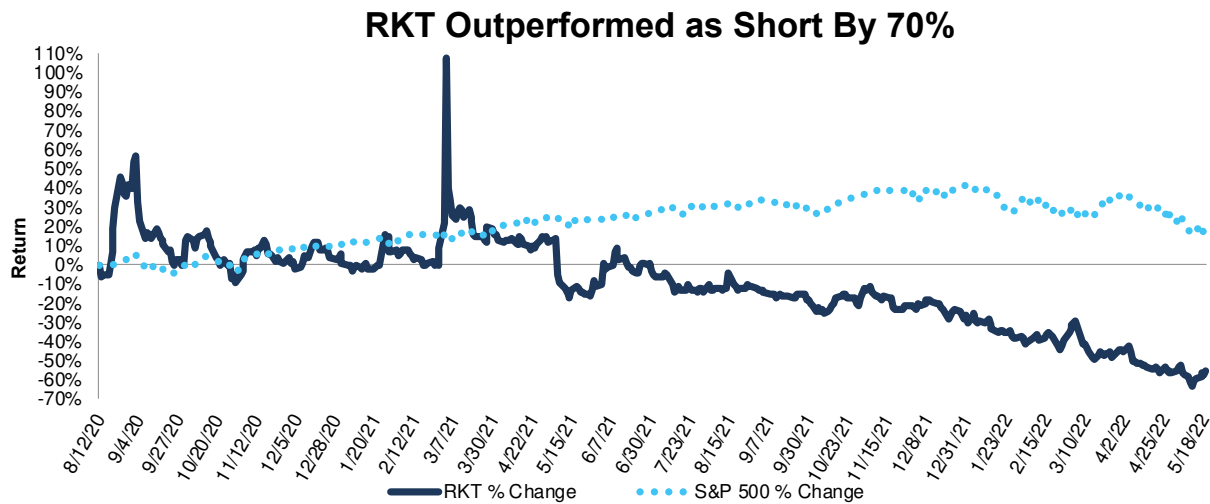
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During the nearly two-year holding period RKT outperformed as a short position, falling 55% compared to a 15% gain for the S&P 500.

Rocket Companies saw its revenue and profitability soar in 2020, a year in which it achieved record closed loan origination and net rate lock volume. While profitability in 2021 couldn’t top the heights of 2020, Rocket Companies does indeed remain highly profitable. Over the trailing-twelve-months (TTM), Rocket Companies earns a top-quintile 45% return on invested capital ([ROIC](#)) and generated \$239 million in [Core Earnings](#). Demand is likely to fall in the short-term due to rising rates, but the combination of improved profitability and falling stock price mean RKT is no longer a quality short position. As a result of this change, we’re closing this Danger Zone pick.

Figure 1: RKT vs. S&P 500 – Price Return – Successful Danger Zone Pick



Sources: New Constructs, LLC and company filings
Note: Gain/Decline performance analysis excludes transaction costs and dividends.

This article originally published on [May 19, 2022](#).

Disclosure: David Trainer, Kyle Guske II, and Matt Shuler receive no compensation to write about any specific stock, style, or theme.

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¹ Our research utilizes our [Core Earnings](#), a more reliable measure of profits, as proven in [Core Earnings: New Data & Evidence](#), written by professors at Harvard Business School (HBS) & MIT Sloan and published in [The Journal of Financial Economics](#).



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Key quotes from the paper:

- “[New Constructs’] *Total Adjustments* differs significantly from the items identified and excluded from Compustat’s adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global’s (SPGI) Adjustments* individually.” – pp. 14, 1st para.
- “A final source of differences [between New Constructs’ and S&P Global’s data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms’ income that is useful in assessing core earnings.” – pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg’s in [Getting ROIC Right](#). See the [Appendix](#) for direct comparison details.

Key quotes from the paper:

- “...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC.” – pp. 8, 5th para.
- “The majority of the difference...comes from New Constructs’ machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies.” – pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts’ stock ratings outperform those from human analysts as shown in this [paper](#) from Indiana’s Kelley School of Business. Bloomberg features the paper [here](#).

Key quotes from the paper:

- “the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant.” – pp. 6, 3rd para.
- “Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts.” – pp. 20, 3rd para.

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