

MACRO FUNDAMENTALS

8/29/22

Operating Earnings Fall in 2Q22, Now Understate Core Earnings

2Q22 Operating Earnings calculated by <u>S&P Global</u> (SPGI) for the S&P 500 dropped from record highs in 1Q22 and are now lower than <u>Core Earnings</u>¹ for the first time since 3Q20. We saw a similar trend in GAAP Earnings in 2Q22, as detailed here.

Stocks remain more expensive than they appear based on SPGI's Operating Earnings, but the valuation disconnect is diminishing. Despite falling ~13% in 2022, the S&P 500's current valuation requires more earnings growth than analysts expect, even after Operating Earnings fell in 2Q22. Last quarter's analysis of Core vs. Operating Earnings for the S&P 500 is here.

This report leverages our cutting-edge <u>Robo-Analyst technology</u> to deliver <u>proven-superior</u>² fundamental research and support more cost-effective fulfillment of the <u>fiduciary duty of care</u>.

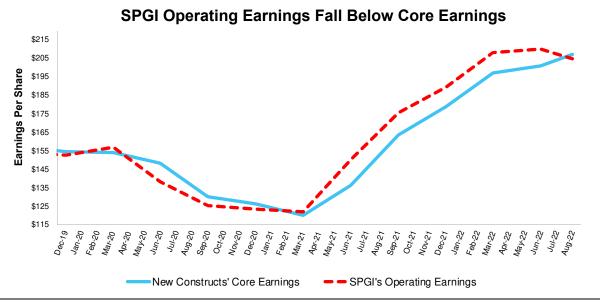
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Operating Earnings Rebound Comes to End in 2Q22

Figure 1 shows Operating Earnings for the S&P 500 understated Core Earnings for the first time since 3Q20.

In 2Q22, Operating Earnings are 1% lower than Core Earnings. Looking at an annual basis, we find that 2Q22 Core Earnings improved at a faster pace, rising 27% year-over-year (YoY), compared to Operating Earnings, which rose 17% YoY.

Figure 1: Trailing Twelve Month Earnings: Core Earnings vs. SPGI Operating Earnings: 4Q19 -2Q22



Sources: New Constructs, LLC, company filings, and <u>S&P Global</u> (SPGI). Note: the most recent period's data for SPGI's Operating Earnings is based on consensus estimates for companies with a non-standard fiscal year.

More details on the Core Earnings calculation are available in Appendix I.

SPGI's Operating Earnings do not exclude the unusual expenses that exaggerated the rebound in 2021 and make profits look worse in 2Q22 than they are.

¹ Our Core Earnings research is based on the latest audited financial data, which is the calendar 2Q22 10-Q in most cases. Price data as of 8/12/22. Operating Earnings from S&P Global is based on the same time frame.

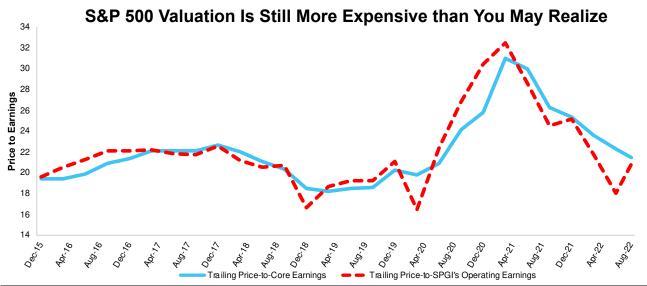
² Our research utilizes our <u>Core Earnings</u>, a more reliable measure of profits, as proven in <u>Core Earnings</u>: <u>New Data & Evidence</u>, written by professors at Harvard Business School (HBS) & MIT Sloan and published in The Journal of Financial Economics.



S&P 500 Is Still More Expensive than Operating Earnings Imply

At the end of 2Q22, Core Earnings for the S&P 500 reached new highs, surpassing previous records set in each of the past four TTM periods ended 1Q22, 2021, 3Q21, and 2Q21. The drop in Operating Earnings, along with the rebound in the S&P 500 price in 2Q22, has closed the gap between the S&P 500's valuation measured by price-to-Operating Earnings and price-to-Core Earnings. However, by both measures, the market remains above historical levels. Without a significant improvement in Operating Earnings, which seems unlikely given current macro environment, the S&P could have a long way to fall before it trades in-line with historical levels.

Figure 2: Price-to-Core vs. Price-to-SPGI's Operating Earnings: TTM as of 12/31/15 - 8/12/22



Sources: New Constructs, LLC, company filings, and S&P Global. Note: the most recent period's data for SPGI's Operating Earnings incorporates consensus estimates for companies with a non-standard fiscal year.

Our Core Earnings P/E ratio is aggregating the TTM results for constituents through 6/30/13 and aggregating four quarters of results for the S&P 500 constituents in each measurement period thereafter. SPGI's P/E is based on four quarters of aggregated S&P 500 results in each period. More details in Appendix II.

Figure 2 shows the S&P 500 trailing P/E ratios based on Core Earnings and SPGI's Operating Earnings have fallen significantly from their peaks in March 2021, but P/E based on Operating Earnings significantly rose quarter-over-quarter (QoQ) through August 12, 2022. Prices have come down relative to earnings since valuations peaked in 2021, but the P/E ratio based on Operating Earnings (20.9) remains below the P/E using Core Earnings (21.5).

Core Earnings are Less Volatile and More Reliable

Figure 3 highlights the percentage changes in Core Earnings and SPGI's Operating Earnings from 2004 to present (through 8/12/22). Flaws in legacy datasets that lead to a failure to capture unusual gains/losses buried in footnotes (detailed in The Journal of Financial Economics) drive the difference between the two measures of earnings.

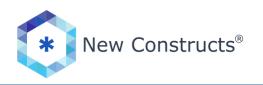
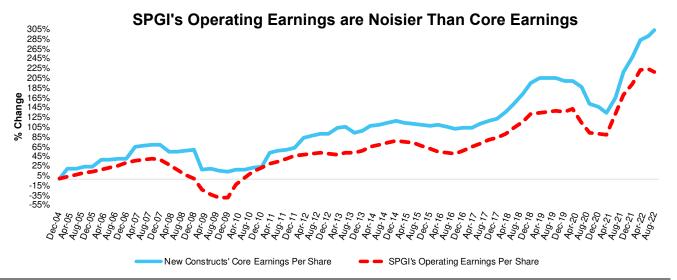


Figure 3: Core vs. SPGI's Operating Earnings per Share for the S&P 500 - % Change: 2004 - 8/12/22



Sources: New Constructs, LLC, company filings, and S&P Global (SPGI). Note: the most recent period's data for SPGI's Operating Earnings incorporates consensus estimates for companies with a non-standard fiscal year.

Our Core Earnings analysis is based on aggregated TTM data through 6/30/13, and aggregated quarterly data thereafter for the S&P 500 constituents in each measurement period.

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Disclosure: David Trainer, Kyle Guske II, Matt Shuler, and Brian Pellegrini receive no compensation to write about any specific stock, style, or theme.

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Appendix I: Core Earnings Methodology

In the Figures above, we use the following to calculate Core Earnings:

- aggregated annual data for constituents in the S&P 500 for each measurement period through 6/30/13
- aggregated quarterly data for constituents in the S&P 500 for each measurement period post 6/30/13 to the present

While we prefer aggregated quarterly numbers, we have examined the potential impacts of the two methodologies and have found no material differences.



Appendix II: P/E Ratio Methodology for Core & SPGI's Operating Earnings

In Figure 2 above, we calculate the price-to-Core Earnings ratio through 6/30/13 as follows:

- 1. Calculate a TTM earnings yield for every S&P 500 constituent
- 2. Weight the earnings yields by each stock's respective S&P 500 weight
- 3. Sum the weighted earnings yields and take the inverse (1/Earnings Yield)

We calculate the price-to-Core Earnings ratio for periods post 6/30/13 as follows:

- 1. Calculate a trailing four quarters earnings yield for every S&P 500 constituent
- 2. Weight the earnings yield by each stock's respective S&P 500 weight
- 3. Sum the weighted earnings yields and take the inverse (1/Earnings Yield)

We use the earnings yield methodology because P/E ratios don't follow a linear trend. A P/E ratio of 1 is "better" than a P/E ratio of 30, but a P/E ratio of 30 is "better" than a P/E ratio of -15. In other words, aggregating P/E ratios can result in a low multiple due the inclusion of just a few stocks with negative P/Es.

Using earnings yields solves this problem because a high earnings yield is always "better" than a low earnings yield. There is no conceptual difference when flipping from positive to negative earnings yields as there is with traditional P/E ratios.

By using quarterly data as soon as its available, we better capture the impact of changes to S&P 500 constituents on a quarterly basis. For example, a company could be a constituent in 2Q18, but not in 3Q18. This method captures the continuously changing nature of the S&P 500 constituency.

For all periods in Figure 2, we calculate the price-to-SPGI's Operating Earnings ratio by summing the preceding 4 quarters of Operating Earnings per share and, then, dividing by the S&P 500 price at the end of each measurement period.



It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

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