

MACRO FUNDAMENTALS

All Cap Index & Sectors: Economic Earnings Continue to Fall in 3Q22 (Free, Abridged)

Economic earnings for the NC 20001, our All Cap Index, fell quarter-over-quarter (QoQ) in 3Q22, a trend that began in 1Q22. Economic earnings decreased for ten out of eleven sectors through the trailing-twelve-months (TTM) ended 3Q22.

This report is an abridged and free version of All Cap Index & Sectors: Economic Earnings Continue to Fall in 3Q22, one of our quarterly reports on fundamental market and sector trends. The full reports are available to those with our new Professional (previously known as Unlimited) and Institutional memberships. Alternatively, the full reports can be purchased below.

The full version of this report analyzes the economic earnings² (which adjust for unusual items on both the income statement and balance sheet) and GAAP earnings for the NC 2000 and its sectors (last quarter's analysis is here).

Buy the Full Version of This Report

Economic earnings provide a more accurate measure of the true underlying cash flows of businesses than GAAP earnings. Reports on the drivers of economic earnings are here.

This report leverages our cutting-edge Robo-Analyst technology to deliver proven-superior³ fundamental research and support more cost-effective fulfillment of the fiduciary duty of care.

Economic Earnings Fall Further in 3Q22

Economic earnings for the NC 2000 fell from \$903.8 billion in 2Q22 to \$808.7 billion in 3Q22, while GAAP Earnings fell from \$2.0 trillion to \$1.9 trillion over the same time. Despite falling in 3Q22, economic and GAAP earnings remain near record highs and well above pre-pandemic levels.

The NC 2000's once soaring economic earnings have fallen quarter-over-quarter in each of the past three quarters, a trend we foresaw in our 1Q22 report All Cap Index & Sectors: 1Q22's Soaring Economic Earnings Aren't Sustainable. Indeed, a rising WACC is a major headwind to economic earnings. Inflation boosts GAAP earnings, but these gains are erased in economic earnings by a higher cost of capital.

See Figure 1 in the full version of our report for the chart of Economic Earnings vs. GAAP earnings for the NC 2000 from December 1998 through 3Q22.

Key Details on Select NC 2000 Sectors

The Financial sector's decline in GAAP Earnings overstates the decline in economic earnings the most. On the flip side, the Energy sector's increase in GAAP Earnings overstates the increase in economic earnings the most.

Only the Energy sector saw a QoQ improvement in economic earnings, which rose from \$85.1 billion in 2Q22 to \$132.3 billion in 3Q22.

Despite being the sector with the highest economic earnings, the Technology sector's economic earnings fell by 9% QoQ in 3Q22. On the flip side, the Utilities sector has the lowest economic earnings and was one of ten sectors that destroyed shareholder value in 3Q22.

Below, we highlight the Industrials sector which saw economic earnings decline 14% QoQ in 3Q22.

¹ The NC 2000 consists of the largest 2000 U.S. companies by market cap in our coverage. Constituents are updated on a quarterly basis (March 31, June 30, September 30, and December 31). We exclude companies that report under IFRS and non-U.S. ADR companies.

2 This report is based on the latest sudited financial data was fall to be a sudi

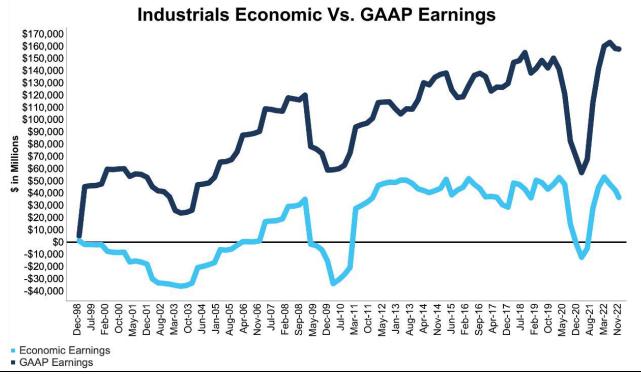
This report is based on the latest audited financial data available, which is the 3Q22 10-Q in most cases. Price data as of 11/25/22.

³ Our research utilizes our more of reliable fundamental data, as proven in Core Earnings: New Data & Evidence, written by professors at Harvard Business School (HBS) & MIT Sloan and published in The Journal of Financial Economics

Sample Sector Analysis⁴: Industrials

Figure 1 shows economic earnings for the Industrials sector, at \$36.5 billion, fell 14% QoQ in 3Q22, while GAAP earnings, at \$157.7 billion, were flat over the same time.

Figure 1: Industrials Economic Earnings Vs. GAAP: 4Q98 - 3Q22



Sources: New Constructs, LLC and company filings.

Our economic earnings analysis is based on aggregated TTM data for the sector constituents in each measurement period. The November 25, 2022 period incorporates the financial data from calendar 3Q22 10-Q, as this is the earliest date for which all of the calendar 3Q22 10-Qs for the NC 2000 constituents were available.

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Disclosure: David Trainer, Kyle Guske II, Matt Shuler, and Italo Mendonça receive no compensation to write about any specific stock, style, or theme.

Follow us on Twitter, Facebook, LinkedIn, and StockTwits for real-time alerts on all our research.

⁴ The full version of this report provides analysis for all eleven sectors.



Appendix: Calculation Methodology

We derive the economic earnings and GAAP earnings metrics above by summing the Trailing Twelve-Month individual NC 2000 constituent values for economic earnings and GAAP earnings in each sector for each measurement period. We call this approach the "Aggregate" methodology.

The Aggregate methodology provides a straightforward look at the entire sector, regardless of market cap or index weighting and matches how S&P Global (SPGI) calculates metrics for the S&P 500.



It's Official: We Offer the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. Legacy fundamental datasets suffer from significant inaccuracies, omissions and biases.
- 2. Only our "novel database" enables investors to overcome these flaws and apply <u>reliable</u> fundamental data in their research.
- 3. Our proprietary measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

Forthcoming in <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

A top accounting firm features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in Getting ROIC Right. See the Appendix for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Indiana's Kelley School of Business. Bloomberg features the paper here.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are here.



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