

"It is the sovereign privilege of a free citizen"

"It is the sovereign privilege of a free citizen to lose his money precisely as he pleases."

By John Kenneth Galbraith

If that's not the perfect quote for the return of meme stocks, I do not know what is. Well, maybe this quote is a little better:

"I don't know what the f- I'm doing, I just know I'm making money,"

By Danny Tran in this <u>TikTok video</u>, featured in The Wall Street Journal's <u>It's All Just a Game to Me</u>.

My readers know what I think about the meme stocks. New Constructs was early to write reports like <u>Saving</u> <u>Investors from Meme Stocks: GameStop (GME)</u> in April of 2021. That report clearly explained that meme stocks helped make Wall Street and corporate executives more money, not less. It's all very ironic and sad that meme stocks even exist. They are an insult to the capital markets. They seem like intentional misallocation of capital to those that deserve it least.

The meme stock frenzy highlights the lack of reliable fundamental research, which creates a vacuum for misinformation that elevates sources like Roaring Kitty to undue levels of influence and leads investors to lose perspective.

Without reliable fundamental research, investors have no way of gauging whether a stock is expensive or cheap. Without a reliable measure of valuation, investors have little choice but to gamble if they want to own stocks. The lack of reliable fundamental research is a big problem if we want our market to have integrity and not unfairly advantage those with better information.



Figure 1: Mis-Information for Self-Directed investors Is At an All-Time High

Image Source: Everipedia

In the meantime, if we're ever going to get out of this mess, more investors need to understand that Wall Street isn't in the business of warning investors of the dangers in risky stocks because they make too much money from their trading volume and underwriting of debt and equity sales. And, by the way, neither is Roaring Kitty and his like.

Only independent research firms, like us, are free to provide unconflicted research and to counter Wall Street conflicts and analyst biases.



Personally, I think our Robo-Analyst Process is a breakthrough for investors because it makes the incredibly expensive work of doing proper diligence (as explained in <u>Seeing Is Believing</u>) both affordable and accessible to the non-Wall Street insiders. For as little as <u>\$49/mo</u>, we empower self-directed investors to make informed decisions more than ever before in the history of the stock market - in my humble opinion.

As an example, I want to share more details from our April 5, 2021 report on GameStop (GME):

To give readers a sense of just how crazy overvalued the stock was at its peak, we do the math and show how the business would have to perform to justify \$347/share.

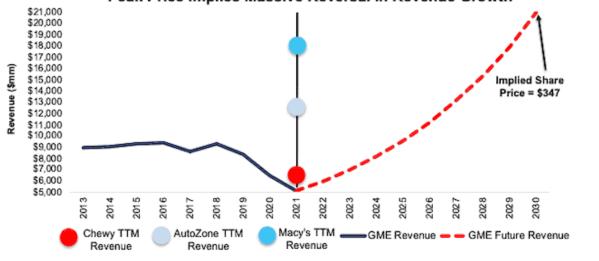
"Crazy" at \$347 Explained: Implies More Revenue Than Macy's

Our <u>reverse discounted cash flow (DCF) model</u> is an excellent research tool to analyze the expectations implied by stock prices. To justify \$347/share, it shows that GameStop must:

- improve its profit margin to 5.5% (10-yr avg from 2010-19 is 3.9% & all-time high was 4.8% in 2008) and
- grow revenue by 17% compounded annually through 2030 (above projected video game industry CAGR of 13% through 2027)

In this <u>scenario</u>, GameStop earns nearly \$21 billion in revenue in 2030 or more than the trailing-twelvemonths (TTM) revenue of Macy's (M), <u>AutoZone</u> (AZO), and Chewy Inc. (CHWY). See Figure 3 for details.





Peak Price Implies Massive Reversal in Revenue Growth

Sources: New Constructs, LLC and company filings

For reference, GameStop's revenue fell by 3% compounded annually from 2009 to 2019.

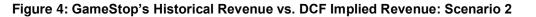
Still Crazy: At \$185

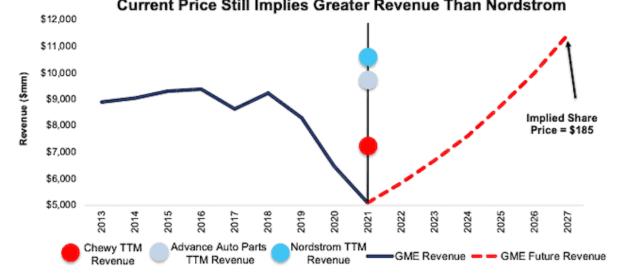
For perspective on the current price, we run the same analysis to show what the company must do to justify \$185/share:

- immediately improve its profit margin to 4.8% (all-time high in 2008 compared to 0.7% in 2019) and
- grow revenue by 15% compounded annually through 2027 (above projected video game industry CAGR of 13% through 2027)

In this <u>scenario</u>, GameStop earns over \$11 billion in revenue in 2027, which is 19% higher than GameStop's record revenue of \$9.6 billion in 2012 and the TTM revenue of Nordstrom (JWN), Advance Auto Parts (AAP), and Chewy. See Figure 4 for details.







Current Price Still Implies Greater Revenue Than Nordstrom

Sources: New Constructs, LLC and company filings

Can anyone reading that excerpt make a straight-faced argument that investing in GameStop during the last meme stock frenzy made any sense? The same is true today. Do you not find it more than a little remarkable that so many investors are willing to fall for the same ploy a few short years later?

For those that follow my e-letters (sign up here), you know that GameStop was a Zombie Stock, but is no more. But, you might not know that we recently wrote an update on another Zombie Stock. The report is available only to our Professional members. Danger Zone report subscribers and those that took advantage of our ROIC Investment Bundle. Out of respect to those customers, I do not want to give out any more freebies, but I will say it is funny how history repeats itself. And, investing is not all just a game to us.

The takeaway for readers today is that you do not have to be played by Wall Street. With access to proper diligence on the fundamentals, you can beat Wall Street at its own game! That's right, reliable fundamental research gives you an edge on Wall Street analysts because they are beholden to their bankers (as explained in Don't Believe the Hype and multiple e-letters). Wall Street analysts have to write what's necessary to sell the IPO and maintain the brown-nosed buy. You do not. So, why should you. Invest with intelligence and reap the rewards - monetarily and psychologically. Make smarter investments and have a better conscience because you know your investments are made based, at least in part, on real diligence on the fundamentals.

We regularly review our work and research on Long Ideas and Danger Zone Ideas with clients. We want you to know how much work we do! Here's how we share our work:

- 1. Free live Podcast every month. We just did one on May 10th at 12pmET. Get the free replay from our Society of Intelligent Investors (use this form to sign up for free) and ask questions and make requests anytime!
- 2. Monthly Let's Talk Long Ideas webinars where we do deep dives into our research, analytics, reverse DCF models and ideas for our Professional and Institutional clients. We just did one on May 8th at 3:30pmET. Replay is here for our Professional and Institutional clients.

Diligence matters,

David

This article was originally published on May 20, 2024.

Disclosure: David Trainer, Kyle Guske II, and Hakan Salt, receive no compensation to write about any specific stock, sector, style, or theme.

Questions on this report or others? Join our <u>Society of Intelligent Investors</u> and connect with us directly.



It's Official: We Deliver the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highlyrespected institutions as we can. Three different papers from both the public and private sectors show:

- 1. The stock market is missing footnotes and only we have that critical data.
- 2. Legacy fundamental datasets suffer from significant inaccuracies, omissions, and biases.
- 3. Our proprietary drives novel alpha. Our measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

In <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data &</u> <u>Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." – pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection
 oversights...we identified cases where Compustat did not collect information relating to firms' income
 that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

Ernst & Young features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." – pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Harvard Business School. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." – pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <u>here</u>.



DISCLOSURES

New Constructs®, LLC (together with any subsidiaries and/or affiliates, "New Constructs") is an independent organization with no management ties to the companies it covers. None of the members of New Constructs' management team or the management team of any New Constructs' affiliate holds a seat on the Board of Directors of any of the companies New Constructs covers. New Constructs does not perform any investment or merchant banking functions and does not operate a trading desk.

New Constructs' Stock Ownership Policy prevents any of its employees or managers from engaging in Insider Trading and restricts any trading whereby an employee may exploit inside information regarding our stock research. In addition, employees and managers of the company are bound by a code of ethics that restricts them from purchasing or selling a security that they know or should have known was under consideration for inclusion in a New Constructs report nor may they purchase or sell a security for the first two days after New Constructs issues a report on that security.

DISCLAIMERS

The information and opinions presented in this report are provided to you for information purposes only and are not to be used or considered as an offer or solicitation of an offer to buy or sell securities or other financial instruments. New Constructs has not taken any steps to ensure that the securities referred to in this report are suitable for any particular investor and nothing in this report constitutes investment, legal, accounting or tax advice. This report includes general information that does not take into account your individual circumstance, financial situation or needs, nor does it represent a personal recommendation to you. The investments or services contained or referred to in this report may not be suitable for you and it is recommended that you consult an independent investment advisor if you are in doubt about any such investments or investment services.

Information and opinions presented in this report have been obtained or derived from sources believed by New Constructs to be reliable, but New Constructs makes no representation as to their accuracy, authority, usefulness, reliability, timeliness or completeness. New Constructs accepts no liability for loss arising from the use of the information presented in this report, and New Constructs makes no warranty as to results that may be obtained from the information presented in this report. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information and opinions contained in this report reflect a judgment at its original date of publication by New Constructs and are subject to change without notice. New Constructs may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and New Constructs is under no obligation to insure that such other reports are brought to the attention of any recipient of this report.

New Constructs' reports are intended for distribution to its professional and institutional investor customers. Recipients who are not professionals or institutional investor customers of New Constructs should seek the advice of their independent financial advisor prior to making any investment decision or for any necessary explanation of its contents.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would be subject New Constructs to any registration or licensing requirement within such jurisdiction.

This report may provide the addresses of websites. Except to the extent to which the report refers to New Constructs own website material, New Constructs has not reviewed the linked site and takes no responsibility for the content therein. Such address or hyperlink (including addresses or hyperlinks to New Constructs own website material) is provided solely for your convenience and the information and content of the linked site do not in any way form part of this report. Accessing such websites or following such hyperlink through this report shall be at your own risk.

All material in this report is the property of, and under copyright, of New Constructs. None of the contents, nor any copy of it, may be altered in any way, copied, or distributed or transmitted to any other party without the prior express written consent of New Constructs. All trademarks, service marks and logos used in this report are trademarks or service marks or registered trademarks or service marks of New Constructs.

Copyright New Constructs, LLC 2003 through the present date. All rights reserved.