7/19/24

The Trump Trade No One Is Talking About

Wednesday was a rough day for the market, especially the many super expensive tech stocks. Of course, our Zombie Stocks got crushed and that portfolio did great.

Not surprisingly, a few more Wall Street strategists jumped on the bearish bandwagon.

But, do we know if this is it...is it the correction that everyone with a fundamental hair on their head knows is coming, knows we need?

I'm going to reveal a few special ideas in this letter:

- 1. Trends from our proprietary macro research, usually reserved for our Institutional clients,
- 2. The real impact of a Trump presidency on the markets,
- 3. The best stocks to buy and sell in this market.

About 15 years ago, a very smart client told me that corrections are not caused by valuation or anything related to fundamentals. He said you need a liquidity crunch to catalyze a sustained correction and a bear market.

Do you think regulators and politicians have picked up on this idea? Haha! We've seen unprecedented liquidity pouring into our markets and economy ever since COVID.

Unprecedented.

Take a look at Figure 1 and see the huge jump in assets on the Federal Reserve Bank's balance sheet when COVID hit. Compare that jump to the one during the housing crisis. It looks 3-4x larger. It appears that regulators and politicians really leaned into the idea of flooding the economy with money during COVID after seeing how well it worked in 2009.

Also, note that the excess liquidity pumped into the system in 2009 was never taken out. Quite the opposite, it only went higher before the next big jump during COVID.

I think regulators and politicians are liquidity junkies now. They're hooked like a drug addict on the short-term fixall for any economic problems: give the economy more money.

FRED 🧀 — Assets: Total Assets: Total Assets (Less Eliminations from Consolidation): Wednesday Level 8,000,000 COVID 7,000,000 6,000,000 5,000,000 4,000,000 Housing 3,000,000 2,000,000 2006 2012 2014 2016 2018 2020 2022 2024 fred.stlouisfed.org Source: Board of Governors of the Federal Reserve System (US) Shaded areas indicate U.S. recessions

Figure 1: Total Assets on the Federal Reserve's Balance Sheet Remain Elevated

Sources: Federal Reserve Bank of St. Louis website

Looking at a shorter time frame, we see that the Assets have been coming down this year though not by a lot. We are nowhere near getting back to pre-COVID levels, and I am not confident that we ever will.

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FRED — Assets: Total Assets (Less Eliminations from Consolidation): Wednesday Level

8M

7M

6M

2020-01 2020-05 2020-09 2021-01 2021-05 2021-09 2022-01 2022-05 2022-09 2023-01 2023-05 2023-09 2024-01 2024-05

Source: Board of Governors of the Federal Reserve System (US)

Figure 2: Total Assets on the Federal Reserve's Balance Sheet Are Coming Down

Sources: Federal Reserve Bank of St. Louis website

Shaded areas indicate U.S. recessions

So, why is the market still going up if the Federal Reserve Bank is reducing its balance sheet?

Answer: because the Federal government is putting fiscal stimulus into the economy faster than the Fed is reducing its balance sheet.



Figure 3: Federal Debt Has Skyrocketed in the Last 20 Years

Sources: Federal Reserve Bank of St. Louis website

Figure 4 plots the total Federal debt over a similar time period as the Federal Reserve Bank's Assets in Figure 2. Note that the debt data is only through the end of 2023, but I think we all know that our unchecked Federal spending has gone up not down in 2024. In other words, the trend for Federal debt is going up at the same rate or faster than what we saw in 2023.

The takeaway here is that there are two primary ways that the government can stimulate the economy by putting more money into it:

- 1. Monetary stimulus comes from the Federal Reserve.
- 2. Fiscal stimulus comes from the Federal government.

Investors need to look at both to know what's really going on.

FRED 🧀 — Federal Debt: Total Public Debt 34M 32M 24M 22M Q3 2020 Q1 2021 Q2 2021 Q3 2022 Q1 2023 Q2 2023 Q1 2024 Q1 2020 Q2 2020 Q3 2021 Q1 2022 Q2 2022 Q3 2023 Source: U.S. Department of the Treasury, Fiscal Service fred.stlouisfed.org Shaded areas indicate U.S. recessions

Figure 4: Federal Debt Rise Offsets Fed Assets Decline

Sources: Federal Reserve Bank of St. Louis website

And, when we look at both monetary and fiscal stimulus patterns today, it's pretty clear that no one is taking away the punch bowl from the stock market party yet.

Now, adding money to the economy is not necessarily a bad thing. Adding money is good if it is being used well. Unfortunately, our research shows it is not being used well. Figure 5 shows that the return on capital employed (what we call ROIC) by the S&P 500 companies is in decline over the past two years. Figure 5 is an example of the macro fundamental research we've done for clients almost every quarter for the last several years for the S&P 500 as well as the overall market.

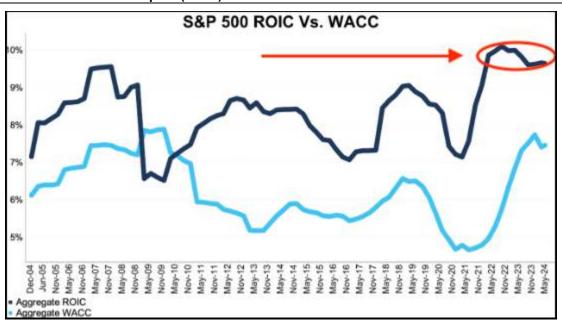


Figure 5: Return on Invested Capital (ROIC) for the S&P 500 is in Decline

Sources: New Constructs and Company Filings in this report

We do this research on all the key metrics: <u>economic earnings</u>, <u>economic book value</u>, <u>Core Earnings</u>, <u>GAAP earnings</u>, <u>NOPAT margins</u>, <u>invested capital turns</u>, and <u>free cash flow</u>.

Speaking of free cash flow, Figure 6 shows free cash flow is in decline for the S&P 500 while enterprise value is rising.

\$15,000,000

\$10,000,000



Figure 6 is a great summary of all the charts to this point as it shows profits are down while valuations are up. Not a good combination for investors in the stock market. Nevertheless, as noted above, nothing stops the market from going up as long as more money keeps getting pumped into the economy.

S&P 500 FCF & Enterprise Value \$55,000,000 \$1,200,000 \$1,100,000 50,000,000 \$1,000,000 \$45,000,000 \$900,000 \$800,000 \$40,000.000 \$800,000 \$35,000,000 \$500,000 \$400,000 \$30,000,000 \$300,000 \$25,000,000 \$200,000 \$100,000 \$20,000,000

Figure 6: Free Cash Flow the S&P 500 is Down While Enterprise Value Rises

Sources: New Constructs and Company Filings in this report

-\$100,000 -\$200,000

\$300,000

Aggregate FCF

All this information leads me to believe that maybe the reason stocks are getting pummeled the last few days is because the market believes that Mr. Trump will take away the punch bowl.

In other words, the **Trump Trade that no one else is talking about** is that the former President, if elected, will act on his long-standing promises to shrink government spending, which will reduce or stop the flow of money into the economy. In turn, the market will lose the liquidity boost that's driven it up so much the last several years.

If this theory is right, then, given their forward-looking nature, the markets are already beginning to discount the impact of reduced liquidity, and a larger market correction is in our near future.

If that is the case, there's never been a better time to make sure you do not own any of the stocks on our Zombie Stock list (<u>free here</u> for our readers) or in our <u>Most Dangerous Stocks</u> and <u>Focus List: Short</u> Model Portfolios (not free and worth every penny).

For example, here's how much damage (as of July 1) investors could have avoided if they kept up with our Zombie Stock picks, many of which are also in our <u>Focus List: Short Model Portfolio</u>:

- 1. Peloton (PTON) down 70% and down 110% more than the S&P 500
- 2. Beyond Meat (BYND) down 60% and down 94% more than the S&P 500
- 3. AMC Entertainment (AMC) down 98% and down 125% more than the S&P 500

And, if you're going to be in any stocks at all, I think the best stocks to get you through the coming storm are in our <u>Focus List: Long</u> and <u>Most Attractive Stocks</u> Model Portfolios. Also, be sure to check our featured <u>Long Ideas</u>. These are the stocks picks, by the way, that largely drive our <u>#1 rankings for stock picking</u> for 37 consecutive months on Sum Zero.

As always, we are 100% transparent in all of our research, reports, ratings, and models. We regularly review our work and research on Long Ideas and Danger Zone Ideas with clients. We want you to know how much work we do! Here's how we share our work:

1. Free live Podcast every month. The next one is on Friday, July 19th, register here. Get free replays from our online.community (use this form to sign up for free) and ask questions and make requests anytime!



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- 2. Join our <u>online community</u> (use this <u>form</u> to sign up for free) and ask questions and make requests anytime! Lots of smart investors talking to each other is a good thing.
- 3. Monthly <u>Let's Talk Long Ideas</u> webinars where we do deep dives into our research, analytics, reverse DCF models and ideas for our Professional and Institutional clients. Our next one is on July 23rd at 5:00pmET. Replays are here for our Professional and Institutional clients.

If this message resonated with you and you want to start your investing future with us - schedule a meeting with us here.

Diligence matters, David

This article was originally published on July 18, 2024.

Disclosure: David Trainer, Kyle Guske II, and Hakan Salt, receive no compensation to write about any specific stock, sector, style, or theme.

Questions on this report or others? Join our online community and connect with us directly.



It's Official: We Deliver the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly-respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. The stock market is missing footnotes and only we have that critical data.
- 2. Legacy fundamental datasets suffer from significant inaccuracies, omissions, and biases.
- 3. Our proprietary drives novel alpha. Our measures of <u>Core Earnings</u> and <u>Earnings Distortion</u> materially improve stock picking and forecasting of profits.

Best Fundamental Data in the World

In <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] *Total Adjustments* differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in *Total Adjustments* is not explained by *S&P Global's (SPGI) Adjustments* individually." pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2nd para.

Superior Models

Ernst & Young features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [as New Constructs does] can investors get an accurate calculation of ROIC." – pp. 8, 5th para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2nd para.

Superior Stock Ratings

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Harvard Business School. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3rd para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3rd para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are here.



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