# Quality Yield Backed by Strong Cash Flows in a Volatile Market

The market looks more overvalued each week, a trend in place for quite some time. Fundamentals do not seem to matter, and stocks continue to rise no matter what happens. But, stocks can't go up and defy cash flows forever. Eventually, fundamentals matter, and overvalued stocks crash back to realistic valuations.

So, how can you make sound investments in this volatile market? One way to find your safe haven is to find companies that pay high dividends consistently and generate the free cash flow (FCF) needed to make those dividend payments.

After rigorous analysis of our database of 7,300+ ETFs and mutual funds, we found a mutual fund that successfully picks strong dividend-paying companies with high FCF, while charging below-average fees. Manning & Napier Disciplined Value Series Fund (MDVWX) is this week's Long Idea.

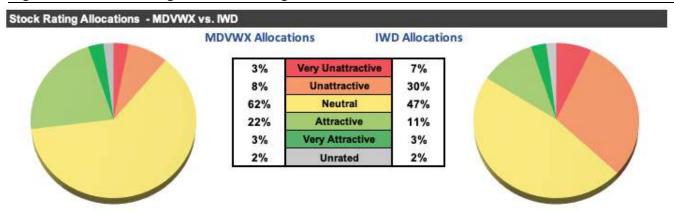
### Forward-Looking Research Reveals a Very Attractive Fund

MDVWX earns our Very Attractive <u>Predictive Fund Rating</u>, while Morningstar gives it a 2-Star (backward-looking) rating. Our analysis of holdings reveals the fund allocates more to good stocks, i.e. profitable companies with undervalued stock prices, than its benchmark, iShares Russell 1000 Value ETF (IWD). See Figure 1.

We leverage our Robo-Analyst technology<sup>1</sup> to assess a mutual fund's portfolio quality by analyzing the fund's individual stock holdings.

Through this rigorous analysis, we find that MDVWX allocates 25% of its assets to Attractive-or-better rated stocks compared to just 14% for IWD. On the flip side, MDVWX allocates just 11% of its assets to Unattractive-or-worse rated stocks compared to 37% for IWD.

Figure 1: MDVWX Holdings Vs. IWD Holdings

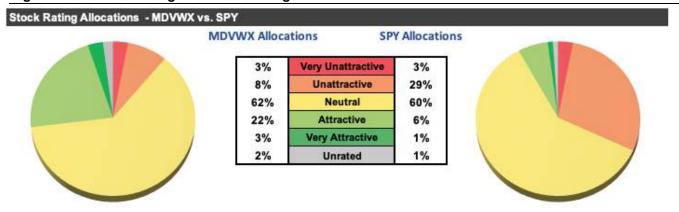


Sources: New Constructs, LLC, company, ETF, and mutual fund filings

Per Figure 2, our holdings analysis also reveals MDVWX's portfolio is of much higher quality than the S&P 500 as represented by State Street SPDR S&P 500 ETF Trust (SPY). SPY earns our Attractive rating, but only 7% of SPY's portfolio is allocated to stocks rated Attractive-or-better and 32% is allocated to stocks rated Unattractive-or-worse.

<sup>&</sup>lt;sup>1</sup> Our Robo-Analyst technology provides <u>superior fundamental data</u>, as proven in <u>The Journal of Financial Economics</u>, and a <u>novel source of alpha</u>.

Figure 2: MDVWX Holdings Vs. SPY Holdings



Sources: New Constructs, LLC, company, ETF, and mutual fund filings

### The Fund's Strategy Finds Companies with Quality Cash Flows

MDVWX's <u>investment strategy</u>, led by Manning & Napier, is to offer a diversified portfolio of dividend-paying mid-to-large cap U.S. stocks, in which stocks are selected based on:

- the company's free cash flow generation and earnings power,
- dividend yield equal to or exceeding the dividend yield of the broad equity market,
- dividend sustainability, and
- the company's financial health, based on factors such as profitability and leverage.

Regarding dividends, free cash flow (FCF) is the most important metric, since it directly impacts the company's ability to pay its dividends. It's a big red flag if a company does not generate enough FCF to afford to pay its dividends/distributions. Note that FCF is the key metric in both our <u>Safest Dividend Yields</u> and <u>Dividend Growth Stocks Model Portfolios</u>.

With MDVWX, Manning & Napier's view on the importance of FCF as a key metric directly aligns with our views. Without detailed information regarding how Manning & Napier calculates FCF, we can only judge the effectiveness of their stated strategy by analyzing the holdings of the mutual fund. In doing so, it's clear the fund allocates to companies with strong FCF generation. Companies with strong FCF generation can pay strong dividends and have the potential to increase their dividend payments in the future.

Given the fund's superior asset allocation (compared to its benchmark and the SPY), it's clear that the managers successfully implement their philosophy of finding high-yielding stocks with quality FCF, as we'll detail in our holdings analysis below.

# **Quality Stocks Drive Very Attractive Risk/Reward Rating**

Figure 3 contains our detailed rating for MDVWX, which includes each of the criteria we use to rate all mutual funds under coverage. These criteria are the same for our <u>Stock Rating Methodology</u>, because the performance of a mutual fund's holdings is responsible for the performance of the mutual fund after fees. Figure 3 also compares MDVWX's rating with those of IWD and SPY.



Figure 3: Manning & Napier Disciplined Value Series Fund Breakdown

	Portfolio Management						
Risk/Reward	Quality of Earnings 2		Valuation 9			Asset Allocation	
	Economic vs Reported EPS ②	ROIC @	2 yr Avg FCF (excl cash) Yield 🚱	Price to EBV	Market-Implied GAP	Cash % @	Total Annual Costs <b>2</b>
Very Unattractive	Misleading Trend	Bottom Quintile	< -5%	> 3.5 or -1< 0	> 50	> 20%	> 4%
Unattractive	False Positive	4th Quintile	-5% < -1%	2.4< 3.5 or < -1	20 < 50	8% < 20%	2% < 4%
Neutral	Neutral EE	3rd Quintile	-1% < 3%	1.6< 2.4	10 < 20	2.5% < 8%	1% < 2%
Attractive	Positive EE	2nd Quintile	3% < 10%	1.1<1.6	3 < 10	1% < 2.5%	0.5% < 1%
Very Attractive	Rising EE	Top Quintile	> 10%	0< 1.1	0 < 3	<1%	< 0.5%
Actual Values					- O	·	
MDVWX	Positive EE	11%	5%	1.8	27 yrs	< 1%	0.3%
Benchmarks 0						To the state of th	
Style ETF (IWD)	Positive EE	10%	2%	3.2	49 yrs	#3	0.2%
S&P 500 ETF (SPY)	Positive EE	35%	2%	4.4	74 yrs	70	0.1%
Small Cap ETF (IWM)	Positive EE	5%	0%	4.1	55 yrs	-	0.2%

Sources: New Constructs, LLC and company filings

MDVWX's holdings are superior or equal to IWD in all five of the criteria that make up our <u>Portfolio Management</u> rating. Specifically:

- MDVWX's holdings generate positive economic earnings, same IWD and SPY.
- MDVWX's ROIC is 11% and higher than the 10% earned by IWD's holdings.
- MDVWX's free cash flow (FCF) yield of 5% is higher than IWD and SPY's at 2%.
- The price-to-economic book value (<u>PEBV</u>) ratio for MDVWX's holdings is 1.8, which is much lower than IWD's at 3.2 and SPY's at 4.4.
- Our <u>discounted cash flow analysis</u> reveals an average market implied growth appreciation period (<u>GAP</u>) of just 27 years for MDVWX's holdings compared to 49 years for IWD and 74 years for SPY.

Market expectations for stocks held by MDVWX imply profits will grow by nearly half as much as the stock's held by IWD (measured by PEBV ratio).

In other words, MDVWX's profitability is higher (measured by ROIC), yet the stocks held by MDVWX are significantly cheaper (as measured by PEBV and GAP).

# A Closer Look at Holdings Reveals More Positives

Of the 125 MDVWX's holdings in our <u>coverage universe</u>, 20 are also open Long Ideas of ours. These 20 stocks make up nearly 22% of MDVWX's asset allocation.

Of the 125 holdings under coverage:

- 99% have a positive ROIC,
- 87% have a positive 2-year average free cash flow yield,
- 73% have a positive PEBV ratio of 1.8 or less, and
- 69% have a GAP of 27 years or less.



# **Quality Stock Selection at Below Average Cost**

MDVWX's 0.29% total annual costs (<u>TAC</u>) are below the 1.42% simple average and 1.02% asset-weighted average of the 283 other Large Cap Value mutual funds under coverage. Figure 4 shows our breakdown of MDVWX's total annual costs, which is available for all 7,300+ mutual funds and ETFs under coverage.

Figure 4: MDVWX's Total Annual Costs Breakdown

All Cost Types	MDVWX	IWD
Front-End Load	0.00%	***
Expense Ratio	0.17%	0.21%
Back-End Load	0.00%	**
Redemption Fee	0.00%	270
Transaction Costs	0.12%	
Total Annual Costs	0.29%	0.21%

Sources: New Constructs, LLC and company filings

# The Importance of Holdings Based Fund Analysis

We offer clients in-depth reports for all the 7,300+ ETFs and mutual funds under coverage. Click below for a free copy of our standard mutual fund report on MDVWX.

# Free copy of our MDVWX report

Smart fund (or ETF) investing means analyzing each of the holdings of a fund. Failure to do so is a failure to perform proper due diligence. Simply buying an ETF or mutual fund based on past performance <u>does not necessarily lead</u> to outperformance. Only thorough holdings-based research can help determine if a fund's methodology leads managers to pick high-quality or low-quality stocks.

Most investors don't realize they can access superior fundamental research that enables them to <u>overcome</u> inaccuracies, omissions, and biases in legacy fundamental research and data. Our Robo-Analyst technology analyzes the holdings of all 315 ETFs and mutual funds in the Large Cap Value style and ~7,300+ ETFs and mutual funds under coverage to avoid "the danger within".

#### **Build A Better Fund: Use our DIY ETF Tool**

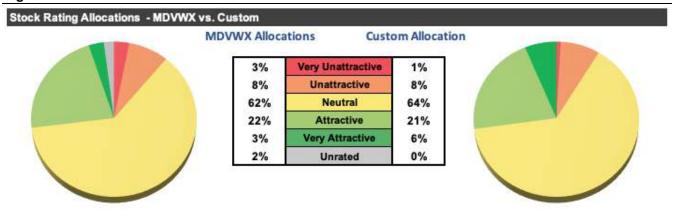
As we show in <u>The Paradigm Shift to DIY ETFs</u>, new technologies enable investors to create their own fund without any fees while also enabling better, more sophisticated weighting methodologies. For example, if we reallocate the fund's capital to the companies with the best ROICs, our <u>customized fund</u> allocates:

- 27% of assets to Attractive-or-better rated stocks (compared to 25% for MDVWX)
- 9% of assets to Unattractive-or-worse rated stocks (compared to 11% for MDVWX)

Compare the quality of stock allocation in as-is MDVWX vs. our customed version of MDVWX in Figure 5.



Figure 5: MDVWX Vs. Custom Fund Allocations



Sources: New Constructs, LLC and company filings

Note that our DIY ETF tool allows clients to pick and weight portfolio holdings based on multiple proprietary metrics, such as <u>Core Earnings</u>, <u>Economic Earnings</u>, <u>Free Cash Flow</u>, <u>Net Operating Profit After Tax</u> and more.

#### **Check Out Indices Based on New Constructs Research**

While we're talking about creating your own fund, we should highlight the indices we've developed with Bloomberg's Index Licensing Group.

We have three indices in production now. You can get more details on them here.

- 1. <u>Bloomberg New Constructs 500 Index</u> (ticker: <u>B500NCT</u>:IND)
- 2. <u>Bloomberg New Constructs Ratings VA-1 Index</u> (ticker: <u>BNCVA1T</u>:IND).

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Disclosure: David Trainer, Kyle Guske II, and Hakan Salt receive no compensation to write about any specific stock, style, or theme.

Questions on this report or others? Join our online community and connect with us directly.



# It's Official: We Deliver the Best Fundamental Data in the World

Many firms claim their research is superior, but none of them can prove it with independent studies from highly respected institutions as we can. Three different papers from both the public and private sectors show:

- 1. The stock market is missing footnotes and only we have that critical data.
- 2. Legacy fundamental datasets suffer from significant inaccuracies, omissions, and biases.
- 3. Our proprietary drives novel alpha. Our measures of <a href="Core Earnings">Core Earnings</a> and <a href="Earnings Distortion">Earnings Distortion</a> materially improve stock picking and forecasting of profits.

#### Best Fundamental Data in the World

In <u>The Journal of Financial Economics</u>, a top peer-reviewed journal, <u>Core Earnings: New Data & Evidence</u> proves our Robo-Analyst technology overcomes material shortcomings in legacy firms' data collection processes to provide superior <u>fundamental data</u>, <u>earnings</u> models, and <u>research</u>. More <u>details</u>.

Key quotes from the paper:

- "[New Constructs'] Total Adjustments differs significantly from the items identified and excluded from Compustat's adjusted earnings measures. For example... 50% to 70% of the variation in Total Adjustments is not explained by S&P Global's (SPGI) Adjustments individually." – pp. 14, 1st para.
- "A final source of differences [between New Constructs' and S&P Global's data] is due to data collection oversights...we identified cases where Compustat did not collect information relating to firms' income that is useful in assessing core earnings." pp. 16, 2<sup>nd</sup> para.

# **Superior Models**

Ernst & Young features the superiority of our ROIC, NOPAT and Invested Capital research to Capital IQ & Bloomberg's in <u>Getting ROIC Right</u>. See the <u>Appendix</u> for direct comparison details.

Key quotes from the paper:

- "...an accurate calculation of ROIC requires more diligence than often occurs in some of the common, off-the-shelf ROIC calculations. Only by scouring the footnotes and the MD&A [ as New Constructs does] can investors get an accurate calculation of ROIC." pp. 8, 5<sup>th</sup> para.
- "The majority of the difference...comes from New Constructs' machine learning approach, which leverages technology to calculate ROIC by applying accounting adjustments that may be buried deeply in the footnotes across thousands of companies." pp. 4, 2<sup>nd</sup> para.

### **Superior Stock Ratings**

Robo-Analysts' stock ratings outperform those from human analysts as shown in this <u>paper</u> from Harvard Business School. Bloomberg features the paper <u>here</u>.

Key quotes from the paper:

- "the portfolios formed following the buy recommendations of Robo-Analysts earn abnormal returns that are statistically and economically significant." pp. 6, 3<sup>rd</sup> para.
- "Our results ultimately suggest that Robo-Analysts are a valuable, alternative information intermediary to traditional sell-side analysts." pp. 20, 3<sup>rd</sup> para.

Our mission is to provide the best fundamental analysis of public and private businesses in the world and make it affordable for all investors, not just Wall Street insiders.

We believe every investor deserves to know the whole truth about the profitability and valuation of any company they consider for investment. More details on our cutting-edge technology and how we use it are <a href="here">here</a>.



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